

Top Agent Insights for New Year 2022

How the rise in cash offers is shifting seller expectations

Tactics to help first-time buyers win homes despite the competition

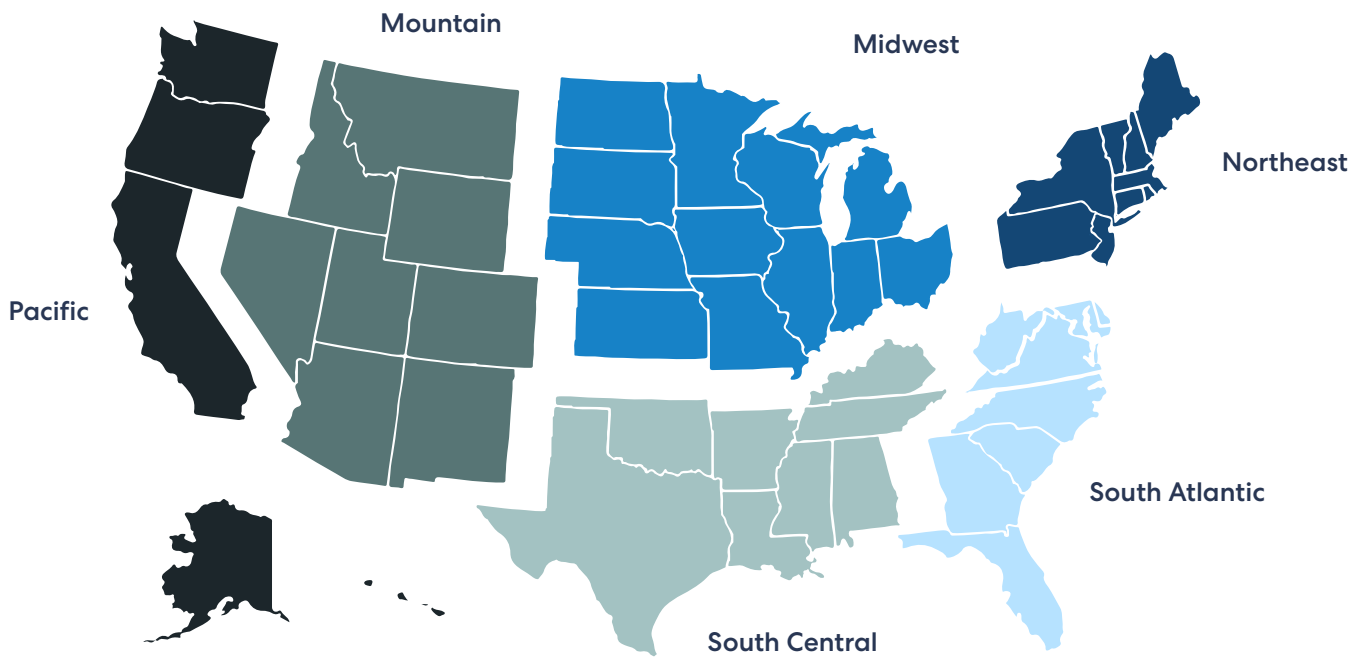
Increase home value with these recommended curb appeal projects



HomeLight's Top Agent Insights report for New Year 2022 was fielded between Nov. 30-Dec. 15, 2021, through an online poll of 1,002 top real estate agents across the country. Agents were selected to participate in the survey based on the [same performance data](#) HomeLight uses to identify top real estate agents for millions of homebuyers and sellers nationwide.

Survey data for previous quarters can be accessed at the links below:

- [2022 Market Preview](#)
- [Q3 2021: Bidding Wars Retreat](#)
- [Q2 2021: Housing Market Hits Fatigue](#)
- [Q1 2021: Seller's Market Sizzles Across the U.S.](#)
- [Q4 2020: New Year Off to Strong Start for Housing](#)
- [Q3 2020: Pandemic Spurs Home Buying Rush](#)
- [Q2 2020: Real Estate's Coronavirus Comeback](#)
- [Q1 2020: Coronavirus Chills Spring Housing Market](#)
- [Q4 2019: Don't Sludge Through Your Winter Sale](#)
- [Q3 2019: Tackle Fall Maintenance and Sell in the Off Season](#)
- [Q2 2019: Amp Up Your Curb Appeal](#)
- [Q1 2019: Spring Selling Tips and Staging Secrets](#)



Pacific:

Alaska
California
Hawaii
Oregon
Washington state

Mountain:

Arizona
Colorado
Idaho
Montana
Nevada
New Mexico
Utah
Wyoming

Midwest:

Illinois
Indiana
Michigan
Ohio
Wisconsin
Iowa
Kansas
Minnesota
Missouri
Nebraska
North Dakota
South Dakota

South Central:

Alabama
Kentucky
Mississippi
Tennessee
Arkansas
Louisiana
Oklahoma
Texas

Northeast:

Connecticut
Maine
Massachusetts
New Hampshire
Rhode Island
Vermont
New Jersey
New York
Pennsylvania

South Atlantic:

Delaware
Florida
Georgia
Maryland
North Carolina
South Carolina
Virginia
West Virginia
Washington, D.C.



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**Buyer's Market
Unlikely for 2022,
But Second Half
Could Bring Some
Stabilization**

As soon as the holiday buzz wears off and our homes are decluttered of seasonal decor, people want to know: How's the housing market? Apartment dwellers in close quarters get curious about what type of suburban abode they could afford. Others start purging and cleaning the basement like mad in anticipation of listing their home for sale in the spring.

After a year with spurts of normalcy, COVID-19 resurgences, and settling into remote work routines, where we live has never mattered more. A new standard has been set for what Americans need in a home (some outdoor space, more square footage, and definitely a home office) and there's no quick fix for low inventory.

Those who participate in the 2022 market are likely to encounter another round of high prices and a seller-friendly environment. In other words — a replay of recent events, if somewhat subdued.

“Honestly, I don't think things will change much from 2021,” commented survey participant Sean Healey, a top real estate agent in the Denver metro area and HomeLight Elite Agent. “I think buyers may become a bit more picky in terms of a home's condition. They will insist on properties being more turnkey since they are paying such high prices!”



Sean Healey
HomeLight Elite Agent in Denver area

Our survey found that 94% of top agents said it was a seller's market in Q4, unchanged from Q3, while 84% expect their market to largely favor sellers in 2022. Meanwhile, 68% of agents said inventory was lower than they expected for the quarter, up from 57% in Q3 and 46% in Q4 2019 (a pre-pandemic reference point).

The fourth quarter saw the usual holiday slowdown, but buyers still had some fight left in them. There was an uptick in agents who said prices were on the rise — from 53% in Q3 to 59% in Q4. This was still down significantly from the spring / summer housing boom in Q2, when 95% of agents reported that prices were increasing.

2022 may be a tale of two markets. While unsatisfied demand could be unleashed in the coming months, a lot could change between now and the fall.

“In 2022, our expectation is that interest rates will slowly rise throughout the year,” shares survey participant [Brian Curtis](#), a top real estate agent in Northwest Arkansas. “We are expecting the first two quarters of the year to be stronger than normal due to a large number of buyers who were unable to purchase homes due to heavy competition.”

In the remainder of our market trends chapter, you'll find an abridged version of our datasets. With [2021 being such a memorable year for housing](#), it teed up a lot of interest in what's to come. So HomeLight put together a separate [market overview](#) teasing 13 trends real estate agents expect to see in 2022. We recommend reviewing that mini report for [access to our complete real estate forecast](#) and exclusive top agent commentary.

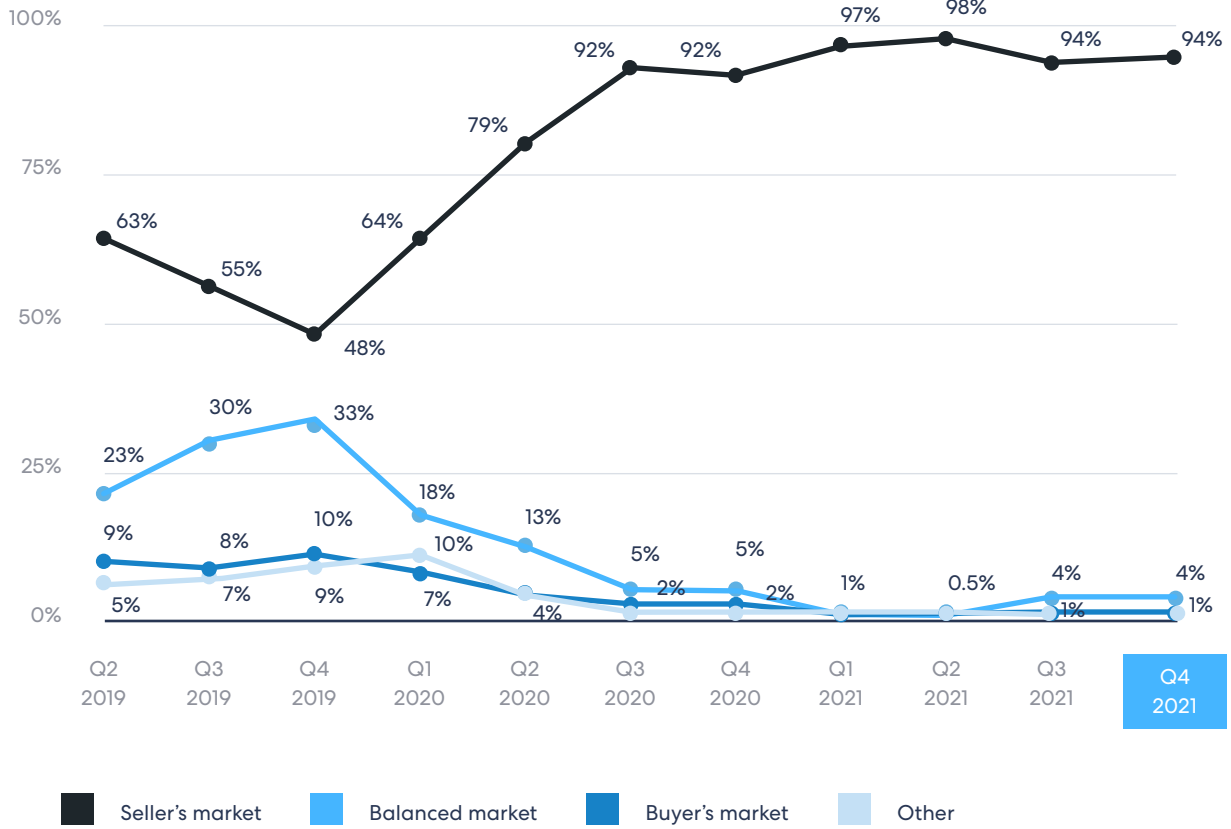
Top Agent Insights 2022 Housing Market Preview: A Little Less Craziess Ahead

Listings that sold in minutes, bidding wars of epic proportions, buyer dreams crushed at yet another home lost to a cash buyer — 2021 was a record-breaking year for housing and one that will not be soon forgotten. As we flip the calendar toward another trip around the sun, HomeLight asked top real estate agents nationwide for their top real estate predictions for 2022.

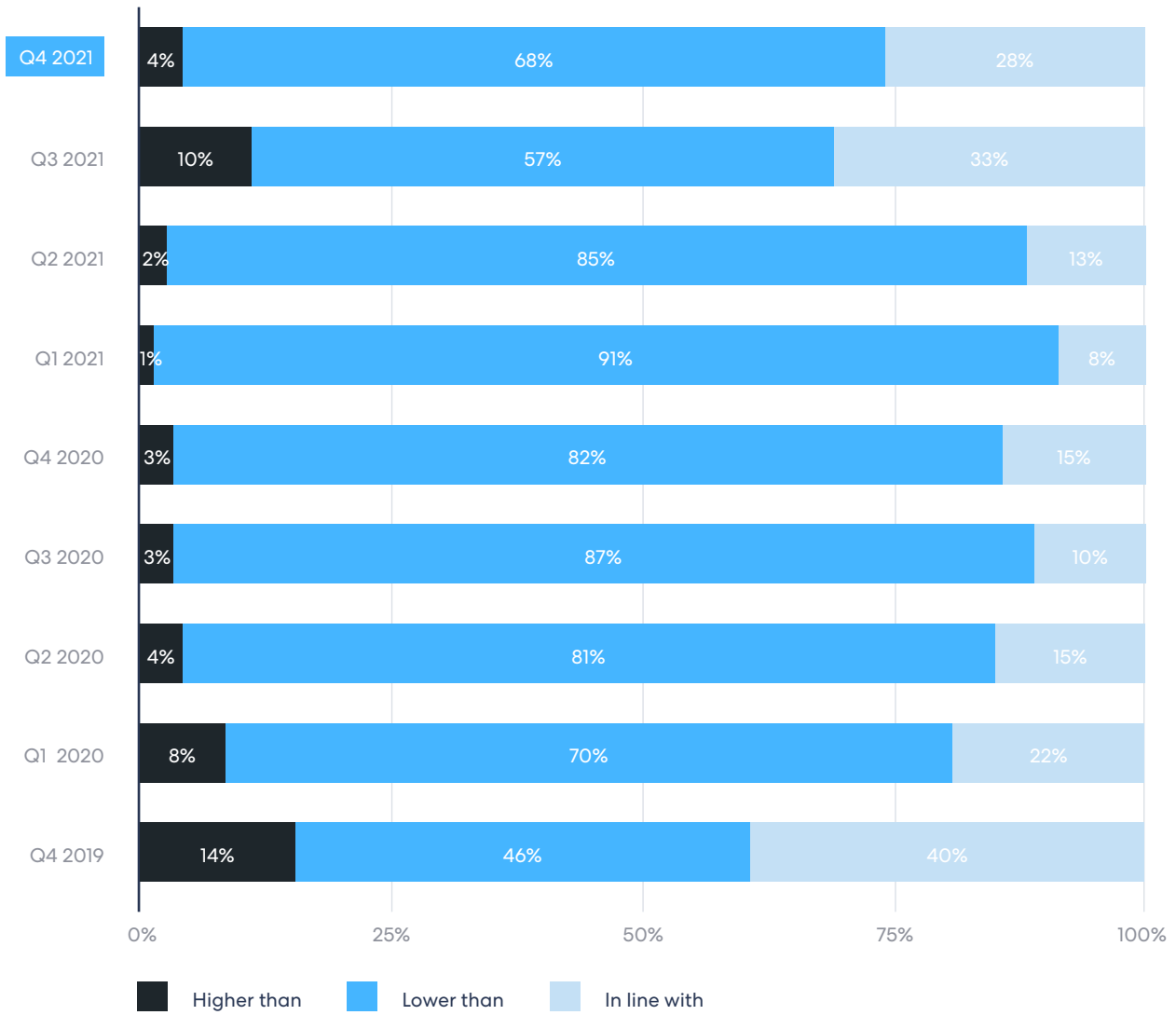
Their insights point to a modest market slowdown, not to be confused as a complete 180-degree turn. The slight correction will look something like a smidge more supply and demand restrained by rising interest rates. But some trends aren't going anywhere, like the reign of the cash offer and sellers calling most of the shots.

Download our full [2022 Housing Market Overview](#) for more!

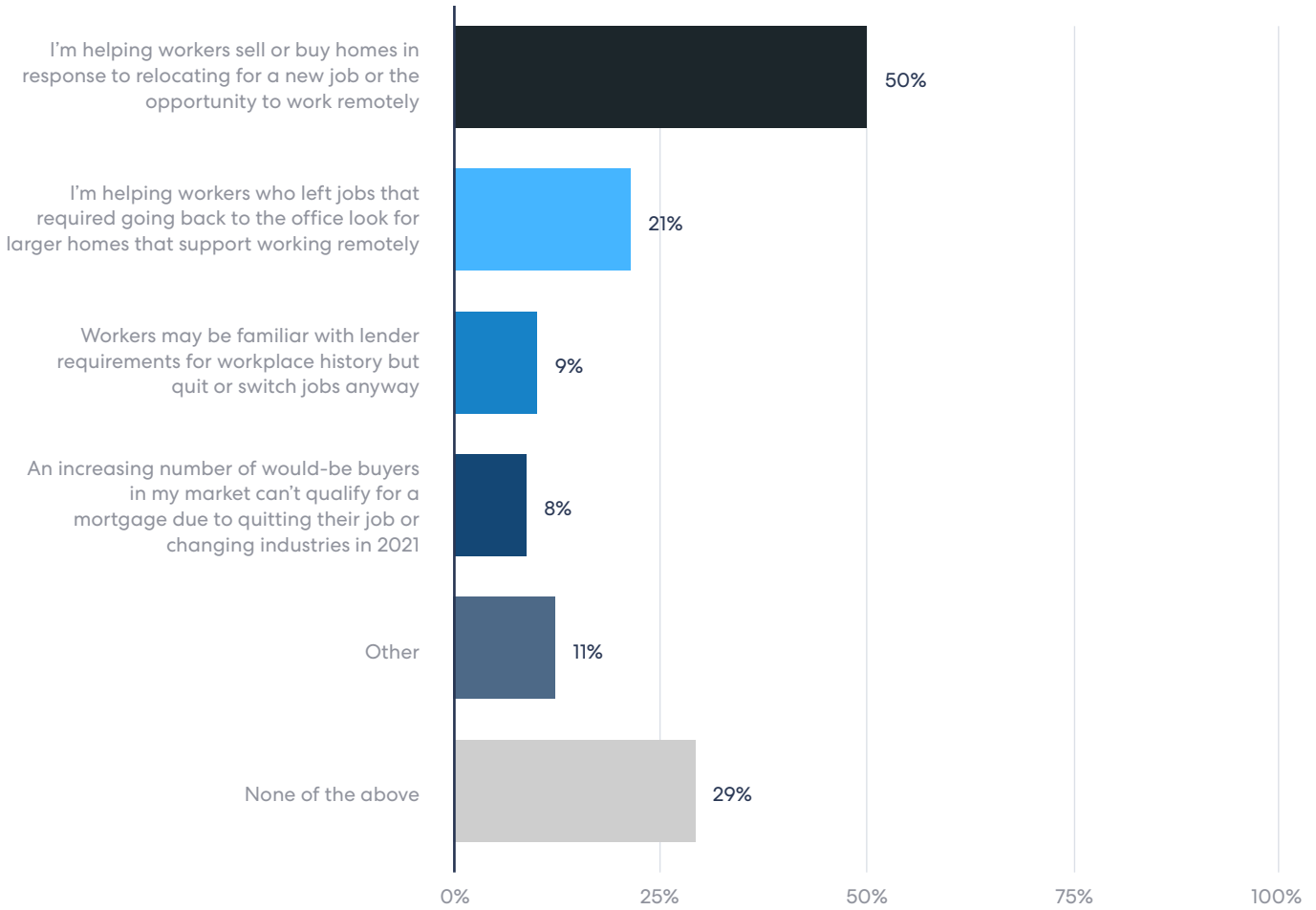
How are real estate agents describing local housing market conditions?



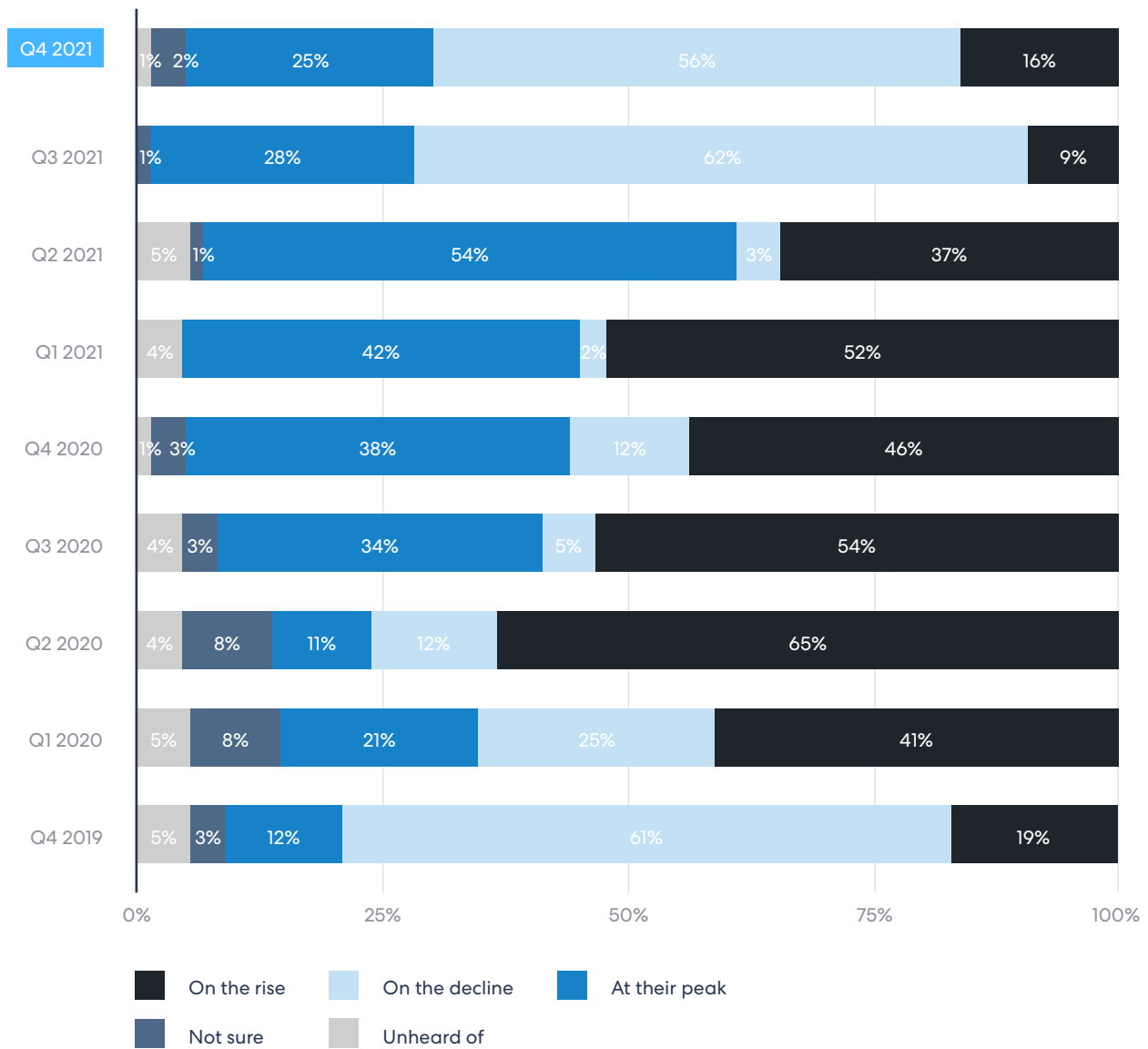
Inventory is _____ what I expected this quarter:



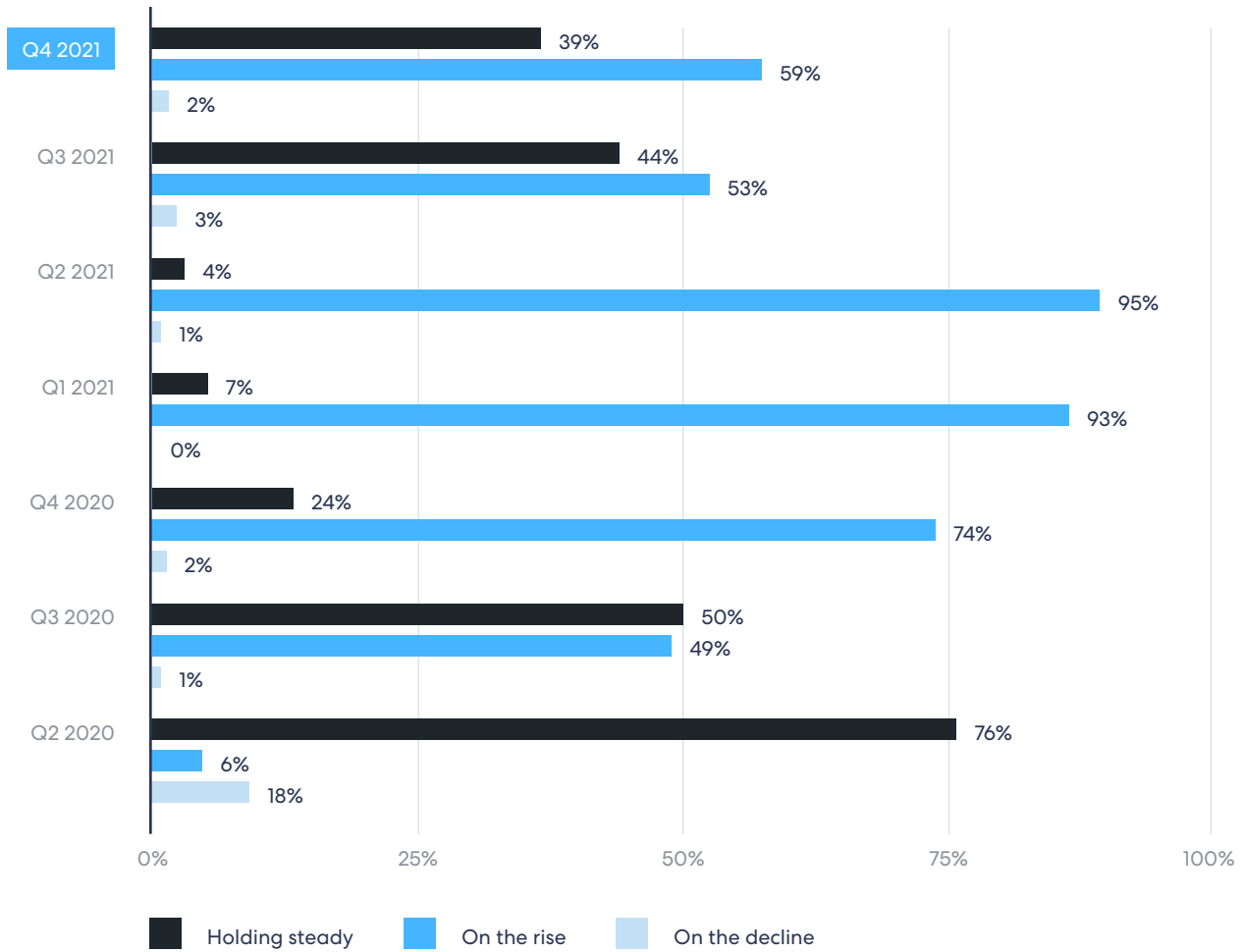
Which effects of the Great Resignation, the ongoing trend of employees leaving their jobs voluntarily, are you seeing in your real estate market? (Check all that apply.)



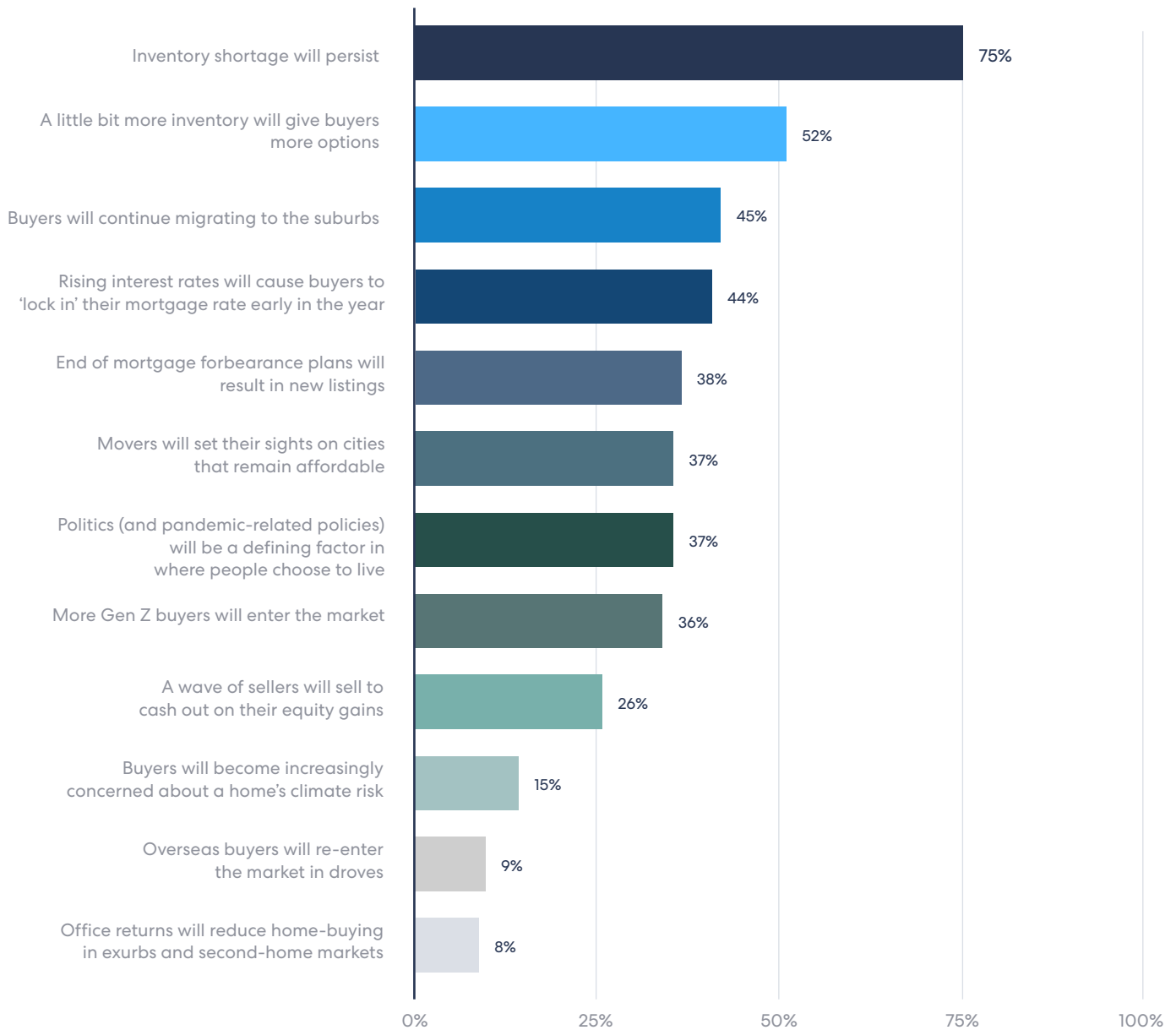
Bidding wars in my market are:



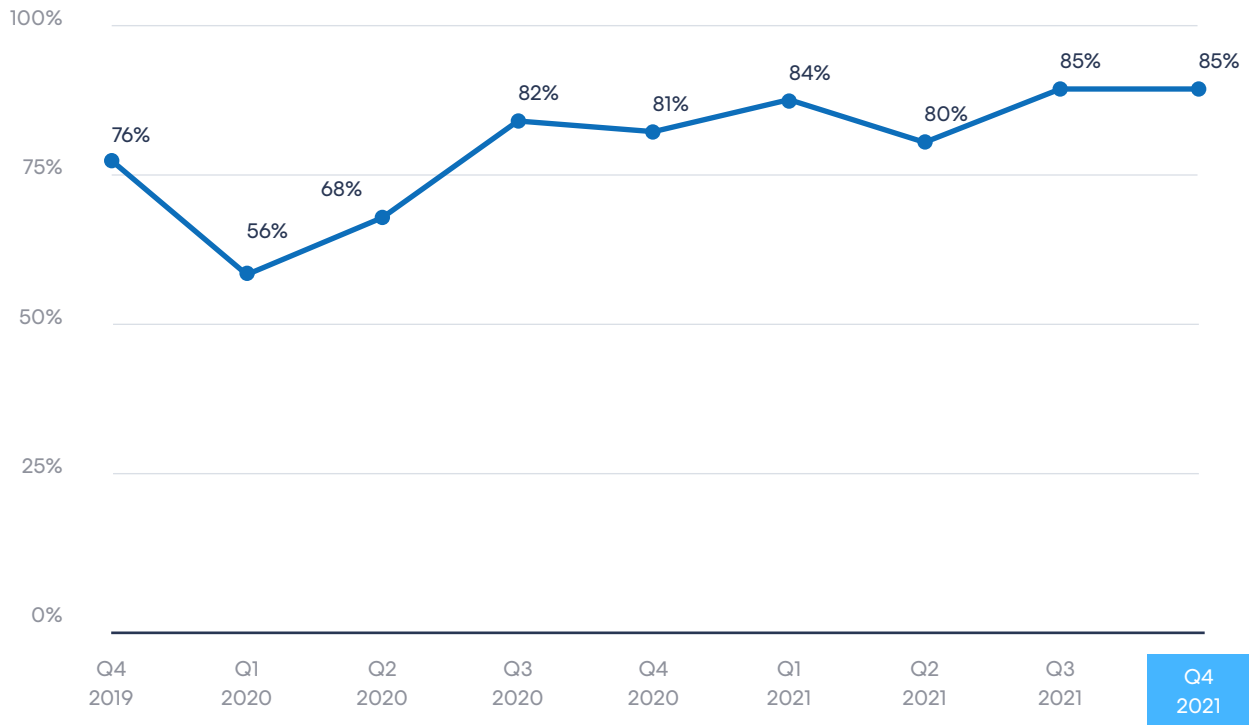
Home prices in my market are:



Which of the following **real estate trends** do you expect to see in 2022? Check all that apply.



% of agents who are **optimistic** about the housing market



% of agents who say they are somewhat or extremely optimistic

As Cash Offers Rise, How First-Time and Financed Buyers Can Compete

Over the past two or so years, society has been reconditioned in a lot of ways. Nobody looks at you funny if you say you work from home. Having the urge to cough in public is enough to cause a moment of deep shame. And in real estate, if you don't have cash, it's suddenly like you're sitting at the kids' table.

"More cash offers than ever," commented survey participant [Daren M. Sautter](#), a top real estate agent in Cherry Hill, New Jersey, describing what he's seeing in his market.

In the first half of 2021, all-cash deals accounted for [nearly a third of home purchases](#), the highest percentage recorded since 2014. The re-emergence of institutional investors since the beginning of the pandemic was one contributing factor, though sales to iBuyers (instant buyers) such as Offerpad, Opendoor, and Redfin Now remain a small portion of market share at around [2%](#).

Some markets have also seen a [recent influx of cash offers](#) driven by remote workers relocating from expensive cities like New York and San Francisco to relatively affordable metros.

In a hot market, it's not unusual for buyers to leverage cash as a deal-sweetener if they can cobble together the funds. A cash transaction can usually be turned over in [as little as a week to two weeks](#), as it allows you to skip the mortgage process and the appraisal, which are typically the two most time-consuming steps.

This appeals to sellers who need the extra money now or prefer a lower-hassle transaction. A cash offer also eliminates the financing contingency from the sale, creating a clearer path to settlement.

"Sellers know that a cash offer is golden and will take the offer even if it's a lower offer. Buyers can't compete when they have a mortgage loan," says [Doreen Leichty](#), a top real estate agent in Greater Pittsburgh.



Will there be residual effects from this flight to cash, driven by a prolonged inventory shortage with no perceivable end in sight?

Our survey results would indicate yes. A majority 58% of real estate agents expect the rise in cash offers to persist beyond the 2021 housing market craze, as sellers now have greater expectations for convenience, speed, and certainty.

The way survey participant and top Fair Lawn, New Jersey, agent [Joseph Kapon](#) sees it: “Sellers want to expect cash offers. They hear it from their friends, family, news, everywhere, and their subconscious says: ‘why not me?’ so their expectations from the beginning are too high. The reality is that in our market, some have the cash and some do not.”

Indeed, not all homebuyers are flush with cash. Over a [third of buyers are first-timers](#) who can't use the proceeds from their old home to buy a new one or to help with the down payment, and [most people still need a mortgage](#) to make a home purchase.

Between high prices, an increase in cash buyers, and the possibility of rising mortgage rates, non-cash buyers will have their house hunting work cut out for them in 2022.

Without the appeal of cash, how can a buyer win a home? Let's take a look.*

Personal, unique, and sometimes crazy tactics

In rare cases, buyers have used extreme and outlandish tactics to get a seller's attention.



Our survey found that since mid-2020, 7% of real estate agents have seen a buyer grant the seller access to part of the house, such as a garden or amenity, after purchase. Six percent have seen a buyer pay a competing bidder to walk away, and 6% have seen the buyer offer the seller expensive dinners or wine.

While these are small percentages, wild offerings are occasionally known to work. “I've had buyers offer sellers to take a ride out on their boats, go out on \$300 dinners, even a horse one time!” shares survey participant [Derek Sinclair](#), a top real estate agent in Knoxville, Tennessee.

Other buyers have leaned into their individual skills or talents.

“One of my past clients is a photographer,” comments survey participant [Aaron Reel](#), a top real estate agent in Durham, North Carolina. “After losing six offers, I gave her the idea of offering the sellers a free photo shoot session with her and include up to 100 edited photos. We won!”

Get down to business

More commonly, real estate agents are doing what they can to help non-cash buyers craft a strong and practical offer without any lavish gifts.



Beyond basic steps like getting pre-approved for a mortgage and offering a great price, the tactics agents most recommend include:

- Offering appraisal gap coverage or an appraisal waiver (selected by 67% of respondents)
- Asking for no repairs (53% of respondents)
- Including an escalation clause (29% of respondents)

An escalation clause is a contract addition indicating that a buyer is willing to raise their offer should a higher competing offer come in, and how much they're willing to spend.

Increase your earnest money deposit

An earnest money deposit is typically a small amount of money that goes into an escrow account to show that a buyer is serious.

When buyers add contingencies to the contract, they are able to back out of the deal and get their earnest money back in certain circumstances, such as if anything unsatisfactory turns up on the inspection report.

However, our survey results found that from 2020 to 2021, average earnest money deposits have increased from 3% to 6% of a property's contract price on average, according to agent estimates.

Agents in the Northeast report an increase of 6% to 11% in the average earnest money deposit amount buyers are making. On top of that, buyers may make their earnest money deposit non-refundable to win a home.

That sounds incredibly high, but agents say it's happening. Survey participant [Paul F. Mackay Jr.](#), a top real estate agent in Renton, Washington, reports a trend of buyers paying "huge non-refundable earnest money deposits in excess of 10% of the purchase price."

Another survey participant in Phoenix, Arizona, who chose not to provide their name, echoed the same suggestion: "Offering immediately non-refundable earnest money in large amounts, which is essentially paying the seller in hard cash to take their offer."

It should be noted that this tactic doesn't come without risks. If a buyer provides a significant earnest deposit for a home and later decides not to buy it, even based on a legitimate problem, they could lose a lot of money.

Offer a long-term rent-back

A rent-back agreement typically allows a seller to stay in the home for a designated period of time after closing in exchange for making rental payments to the buyer.

In a low-inventory market, this can appeal to sellers who haven't yet found a new home to buy or determined where they plan to move, and it has been a common arrangement in the current market.

While in the past these agreements may have been for one to two months maximum, since mid-2020, 42% of real estate agents in our survey have seen buyers allow sellers to stay in the home for six months to a year, our survey found.

"I've had buyers agree to rent back to the seller for six months (until they retire) and / or to wait until the sellers find suitable housing," shares survey participant and top Mullica Hill, New Jersey, real estate agent [Pat Settari](#).

Other agents mentioned that some buyers are providing rent-backs at no cost to the seller — so that is another possible point of leverage.

Act as a cash buyer

In addition, buyers are doing everything they can to scrounge up enough cash to buy a home, even if it's a temporary stopgap to getting a mortgage.

Fifty-seven percent of agents have seen buyers leverage their own retirement or securities funds to pay cash for a home; 49% have seen buyers take out a home equity loan or home equity line of credit for this purpose; and 38% have seen buyers get a short-term loan from friends or family with enough money to help buy the home.

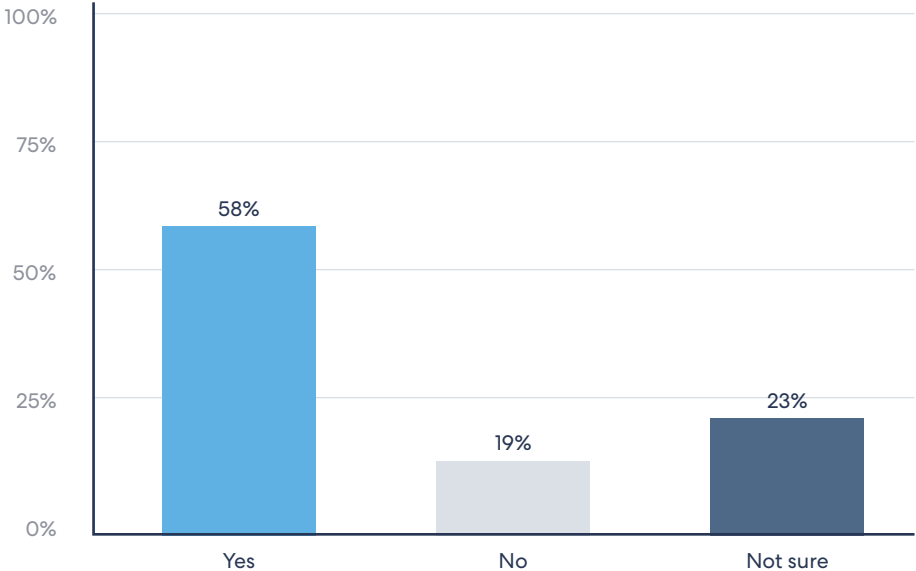
As survey participant and top Orange, Connecticut, real estate agent [Maribeth Lightowler](#) describes it: "More cash offers, and then later the buyer goes and gets a mortgage!"

Proptech companies that offer so-called "power buying" programs are helping to solve this challenge by enabling financed buyers to effectively act as cash buyers.

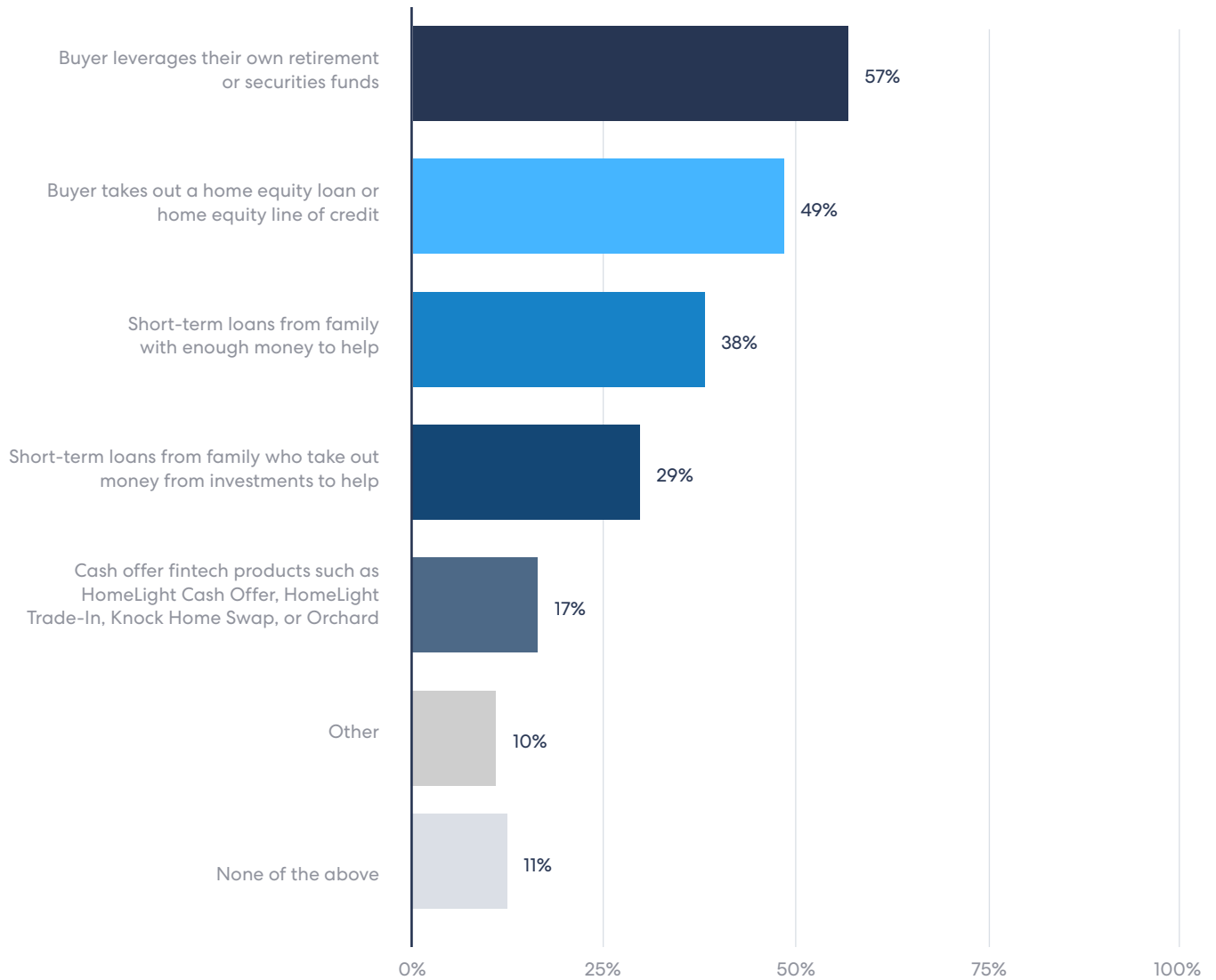
In 2021, 17% of agents in our survey saw buyers use a cash-offer or trade-in program to compete in the current market. The demand for these programs is likely to grow in the face of another hot year for housing. HomeLight provides these services through its [Cash Offer](#) and [Trade-In](#) programs, available in select states.

*It's a crazy market out there, but HomeLight always recommends consulting with your real estate agent and, when necessary, a tax or legal advisor before using any of these tactics.

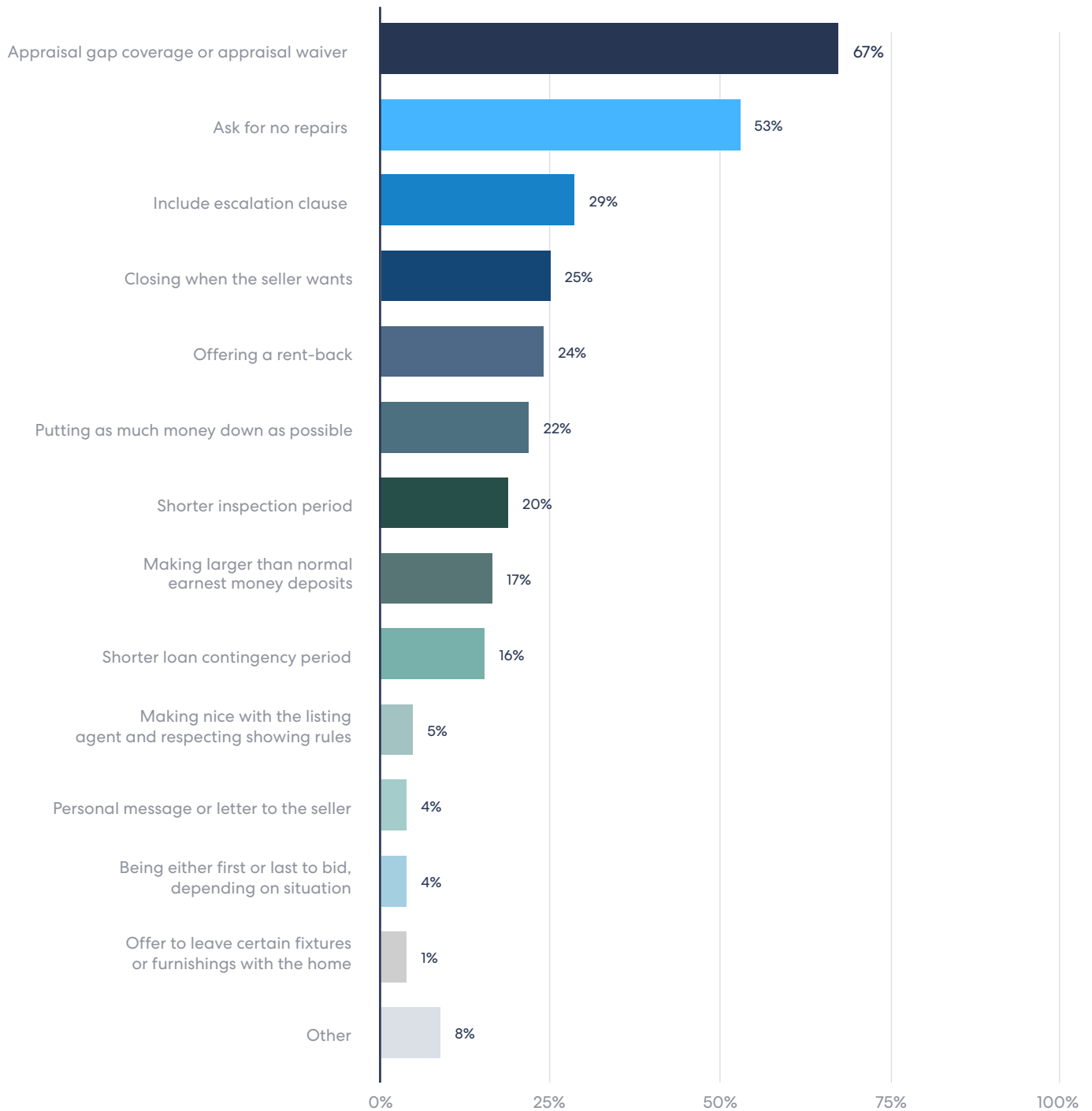
I expect the **rise in cash offers** seen in 2021 will persist beyond the current housing craze, as sellers now have greater expectations for **convenience, speed, and certainty**.



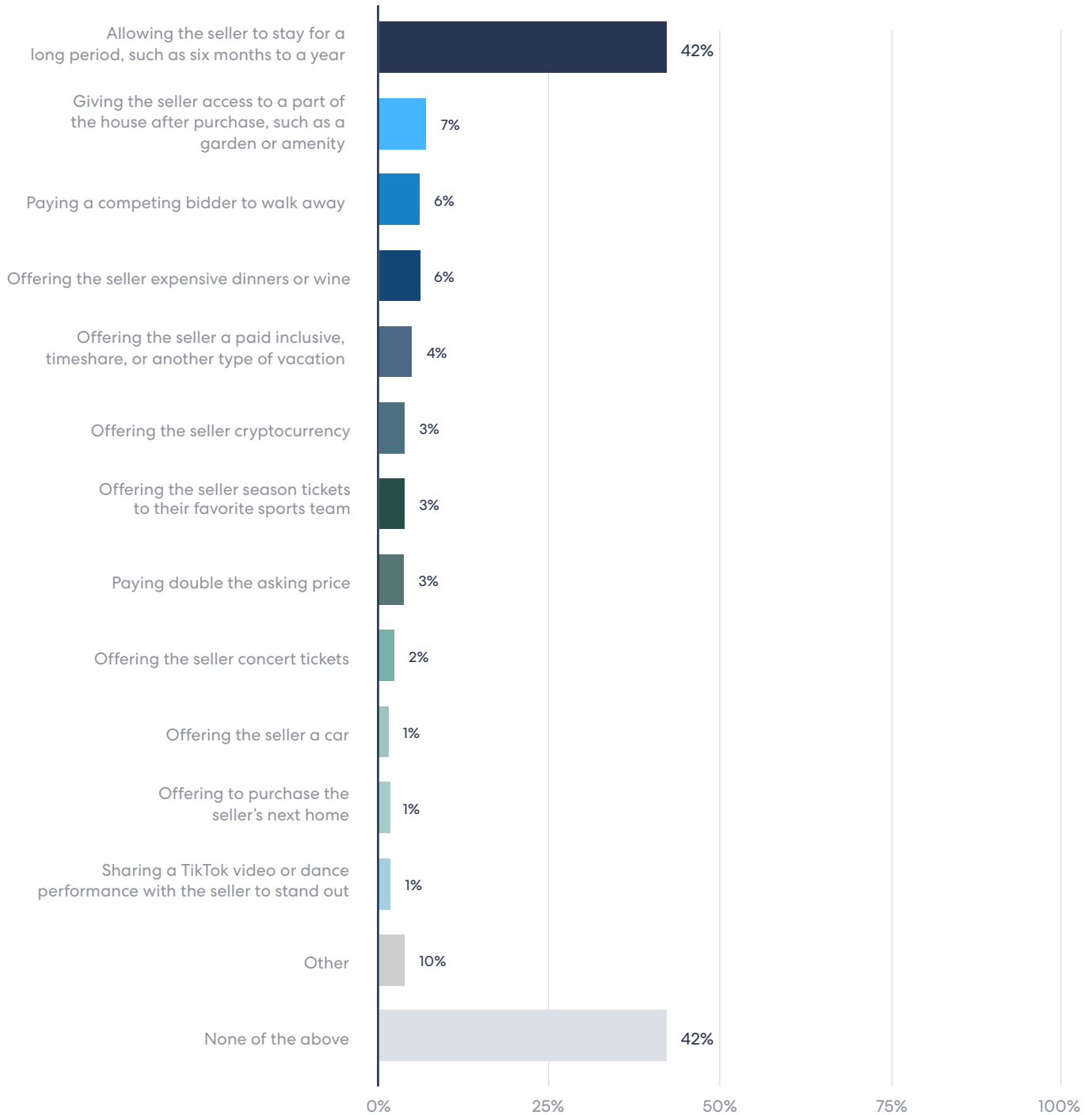
In 2021, what **tools** did you see buyers who need a mortgage use in your market to act as a **cash buyer**?
(Check all that apply).



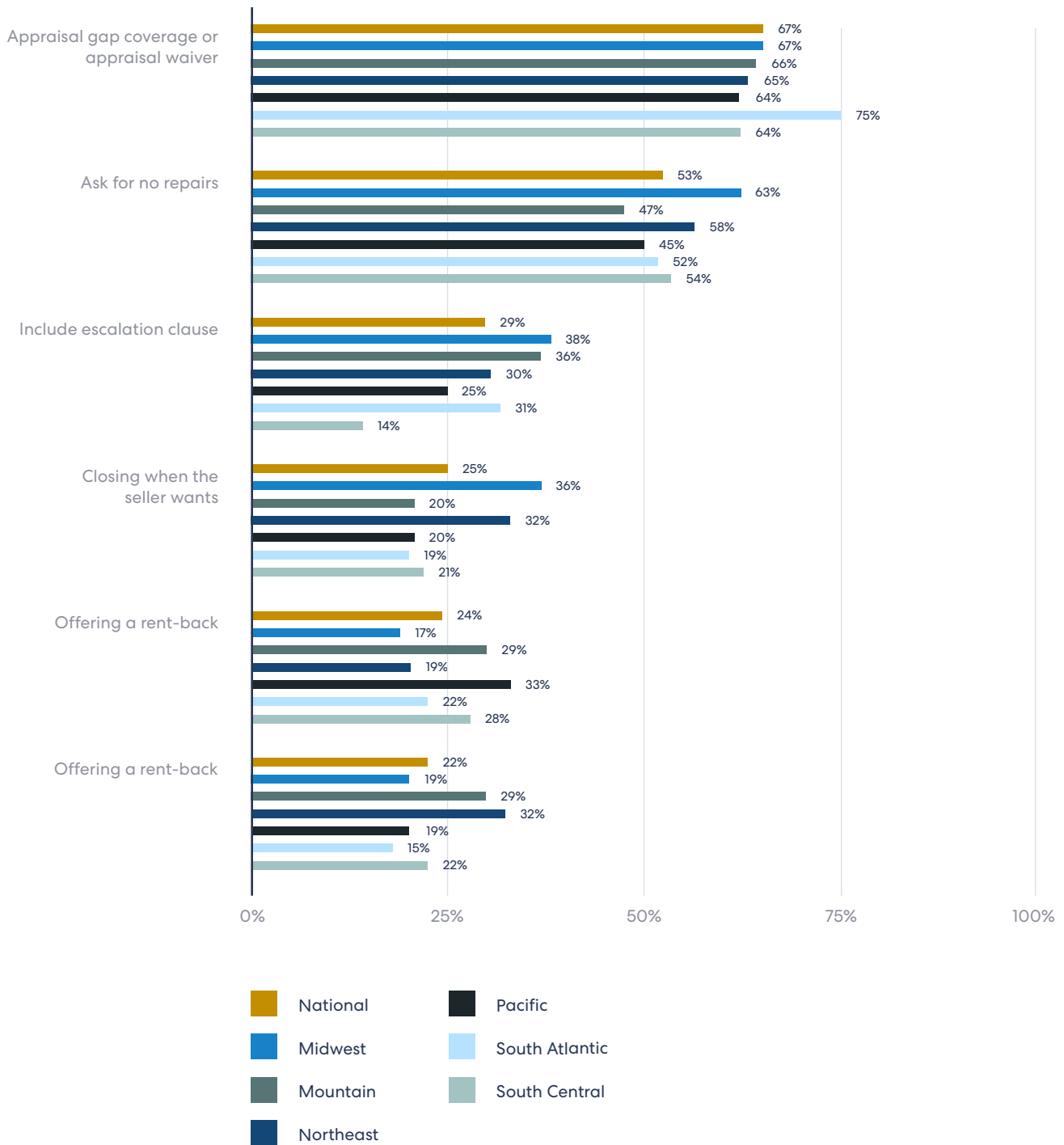
The market is predicted to **remain challenging for first-time buyers** for quite some time. Please select the **top 3 tactics** below that you believe are **most likely help first-time buyers win a home in 2022** other than offering the highest price or getting pre-approved. (Select up to 3 choices.)



News outlets have reported buyers doing crazy things to succeed in a cutthroat market. Which of the following **outside-the-box or creative bidding war tactics** have you seen buyers use in attempt to win a home in your market over the past 18 months? (Check all that apply.)



The market is predicted to **remain challenging for first-time buyers** for quite some time. Please select the **top 3 tactics** below that you believe are most likely help first-time buyers win a home in 2022 other than offering the highest price or getting pre-approved.



Tell us about how **earnest money deposits** have changed in your market.

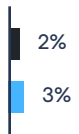
■ What agents report as the average earnest money deposit for their market in 2020

■ What agents report as the average earnest money deposit for their market in 2021

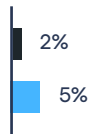
National



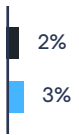
Midwest



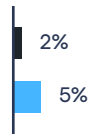
Pacific



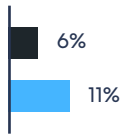
Mountain



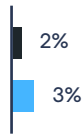
South Central



Northeast



South Atlantic



Ready for Spring? Consider These Curb Appeal Projects That Add Value

When making improvements to a home, owners would be remiss to ignore curb appeal. A house that looks pristine from the outside keeps the neighbors happy while preventive outdoor maintenance protects a home's structure from the elements. For homeowners targeting a 2022 home sale, the importance of great curb appeal and a welcoming exterior cannot be overstated.

In addition to shaping a buyer's first impression of a home, our survey results confirm that investing in curb appeal pays off big time. Next up, we'll take a look at our curb appeal findings to see how much resale value different exterior upgrades can yield. Although some regions will see cold temperatures and snowfall in the coming weeks, spring will be here before we know it!



Cost vs. value of curb appeal

Curb appeal improvements don't have to cost an astronomical amount and are likely going to be well worth the expense. Our report found that on average, buyers will pay 7% more for a house with great curb appeal versus a home with a neglected exterior.

Agents recommended clients invest an average of approximately \$3,467 in curb appeal prior to listing their home. In return, agents estimate that clients will yield around \$11,718 in resale value for a 238% ROI.

On the Pacific Coast where some markets such as Seattle and San Francisco tend to be pricier, agents recommend clients invest an average \$5,560 in curb appeal for an estimated \$19,053 in resale value or 243% ROI.

The ROI of curb appeal is highest at 309% in the Northeast region, where agents estimate that a \$3,614 curb appeal investment will yield \$14,784 in resale value.

ROI of different curb appeal projects

Our survey asked agents to provide an estimated resale value for five curb appeal projects:

- Basic yard care to include cut grass, fertilized lawn, and weed control (estimated cost: \$340)
- Fresh mulch to include 3 cubic yards of bark mulch, delivered and laid out (estimated cost: \$275)
- Landscaping upgrade to include new walkway, flower bed, shrubs (cost: \$4,500)
- Paint home exterior (estimated cost: \$3,000)
- Install new garage door (estimated cost: \$1,200)

Agents report that all of these projects will have a positive ROI, which is not always a guarantee with home improvement projects.

Agents reported that basic yard care (539% ROI) and applying fresh mulch (536% ROI) will yield the highest ROI by collectively adding nearly \$4,500 in resale value on a small budget.

A landscaping upgrade adds an estimated \$6,235 in resale value for a 39% ROI; fresh paint adds an estimated \$7,571 in resale value for a 152% ROI; and installing a new garage door adds \$2,797 in resale value for a 133% ROI.

What about the front porch?

Speaking of curb appeal, 2022 may also be a great time to evaluate the condition of your front porch or consider adding one (if your home structure allows) to expand your home's outdoor living space.

A feature that may have once served as a nice architectural detail but rarely used for practical purposes has seen a revival since the pandemic began.

"Front porches have come back into style since COVID!" comments survey participant [Barbara Dubois](#), a top real estate agent in Evans, Georgia.

"Buyers are enjoying rocking chair front porches as a safe way to visit with neighbors and keep up with what's going on in their community."

"Coffee on a cozy porch or airy patio is very appealing to buyers," echoes survey participant [Brenda Young](#), a top real estate agent in Appleton, Wisconsin.

Agents estimate from pre-COVID times to now, the dollar amount that a front porch adds to a home has increased 61%, from \$3,526 to \$5,686.

Add a few lawn chairs, and a front porch can be the perfect spot to invite friends over for a socially distance outdoor gathering. With front porches facing the street rather than being fenced off in the backyard, they also provide a chance for communities to come together.

"A front porch allows for activities such as live music to be played and enjoyed by others," comments survey participant [Daniela Sardo](#), a top real estate agent in Portland, Oregon.

Cost vs. value of curb appeal

■ How much, on average, do you recommend that sellers invest in curb appeal improvements before listing?

■ How much, on average, does great curb appeal add to a listing in resale value?

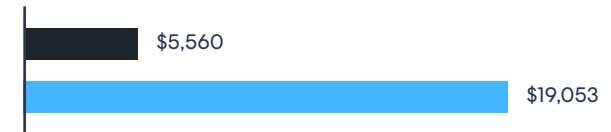
National



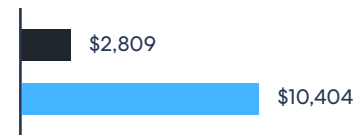
Midwest



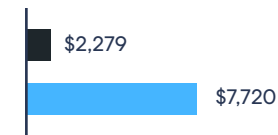
Pacific



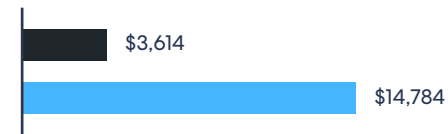
Mountain



South Central



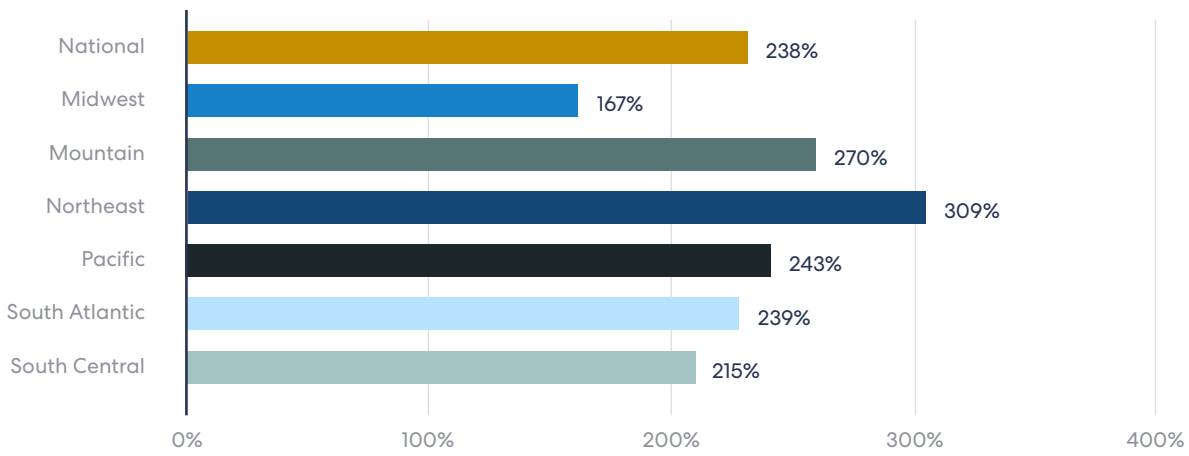
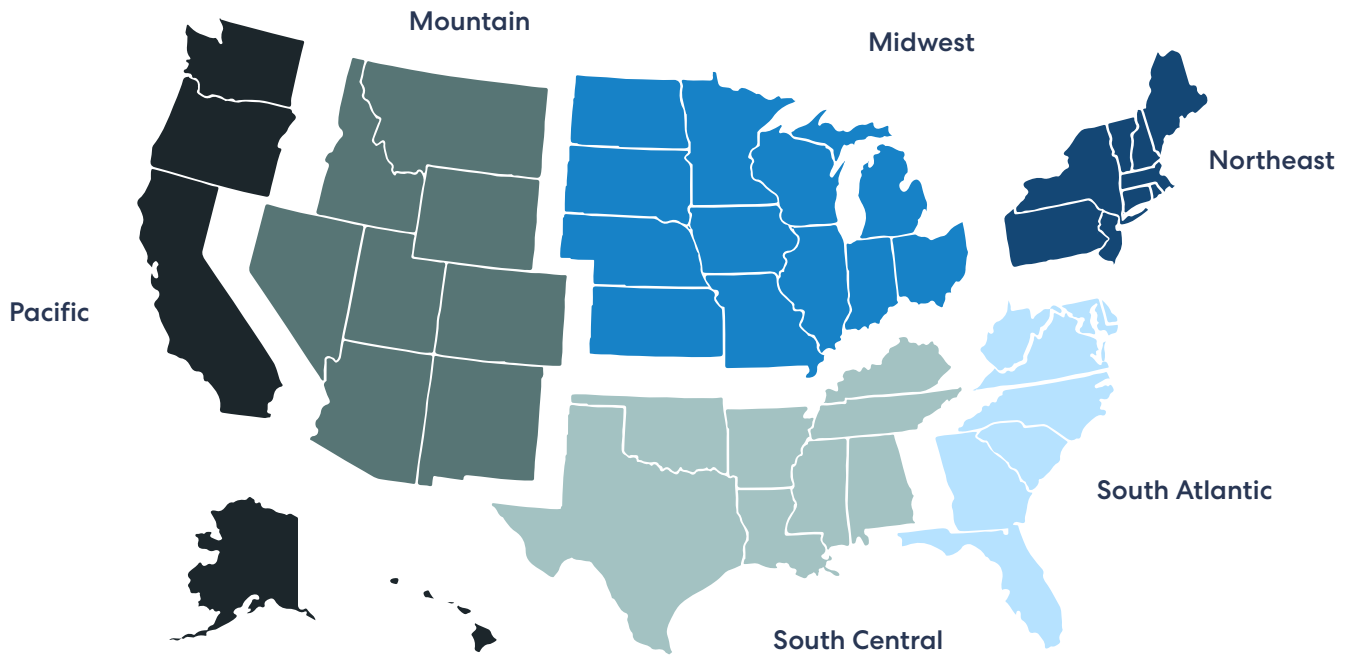
Northeast



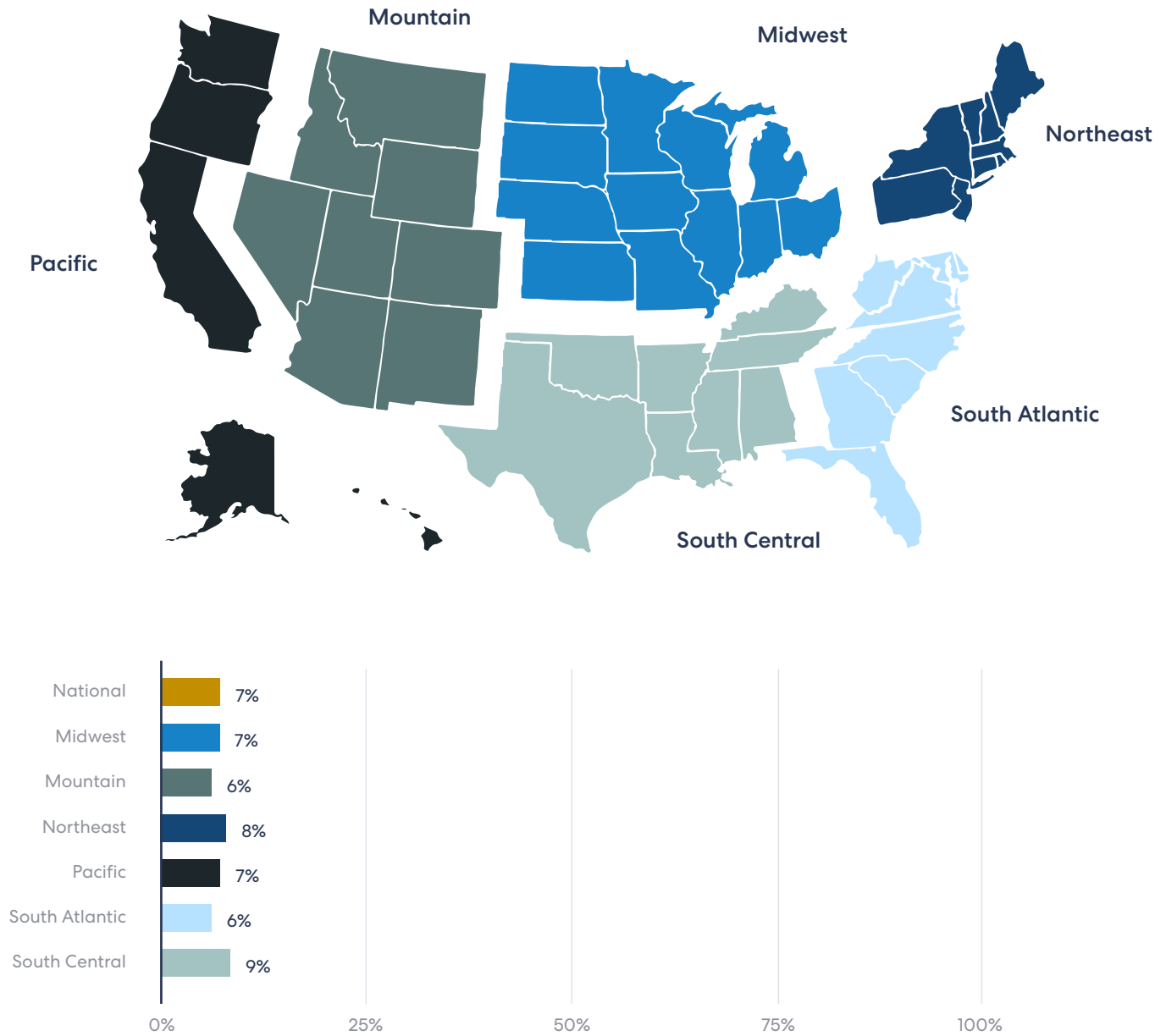
South Atlantic



ROI of investing in curb appeal:



On average, buyers will pay ___% more for a house with great curb appeal in my market versus a home with a neglected exterior.

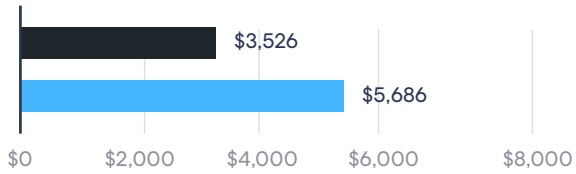


How has the **value of a front porch** changed in your market?

■ Prior to March 2020, a well-maintained and usable front porch added to a property added an estimated \$ _____ in resale value.

■ In the current market, I expect a well-maintained and usable front porch to add an estimated \$ _____ in resale value.

National



Midwest



Pacific



Mountain



South Central



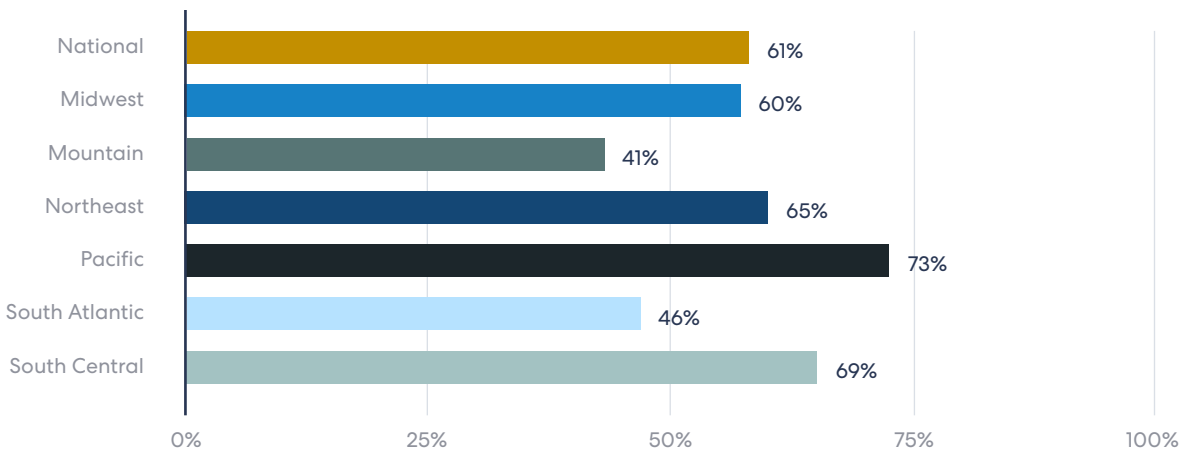
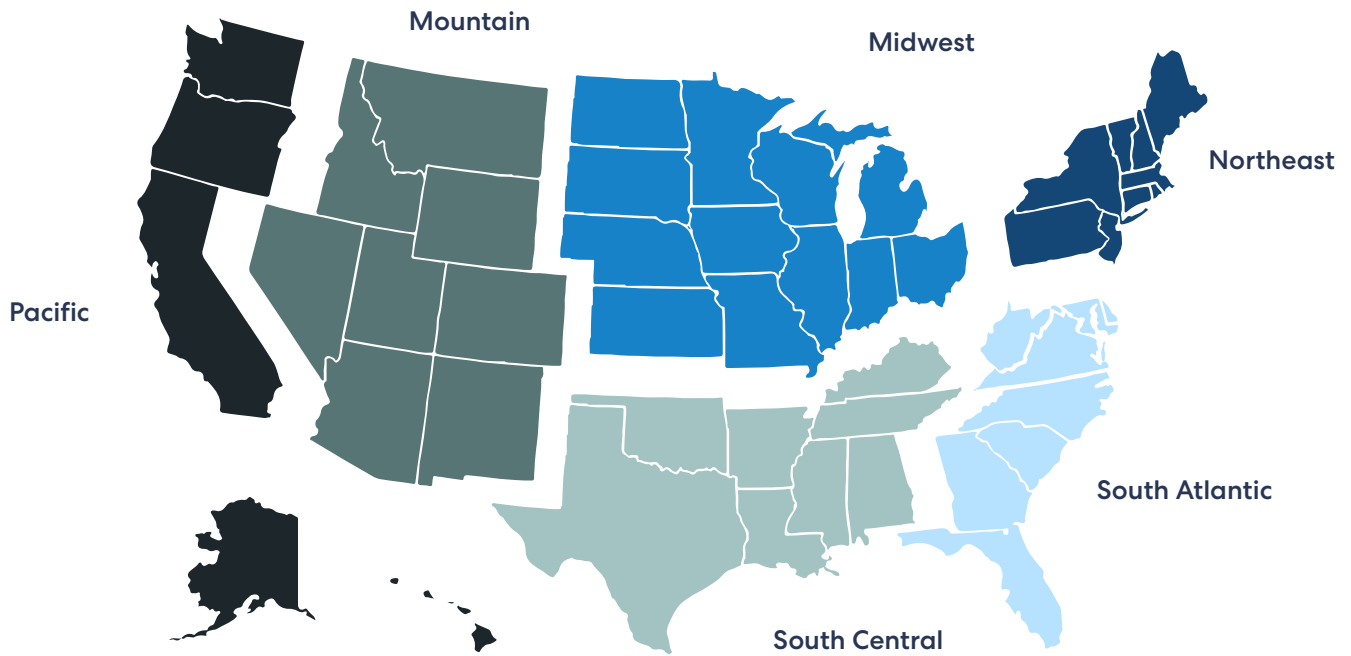
Northeast



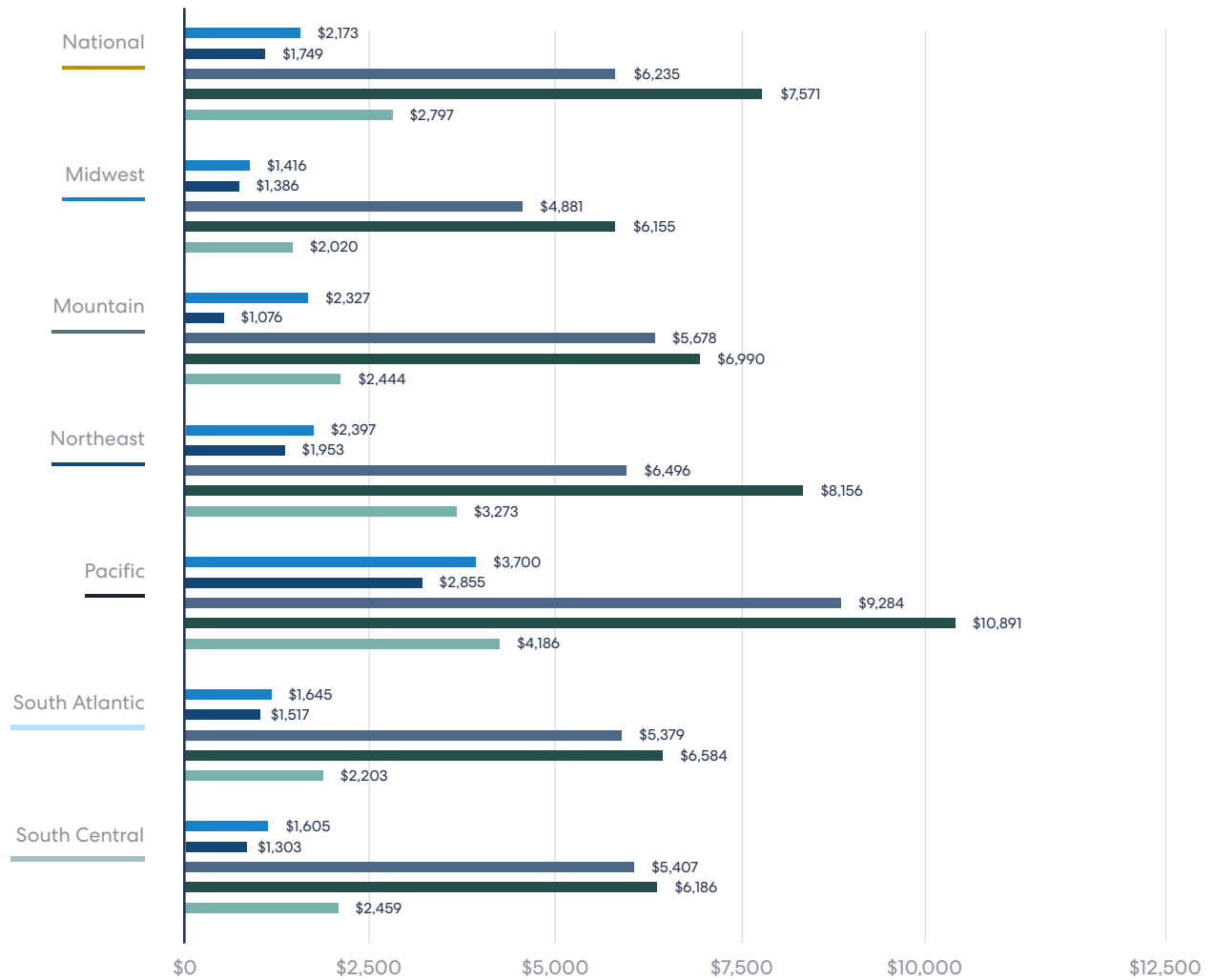
South Atlantic



% increase in value of a **front porch**:

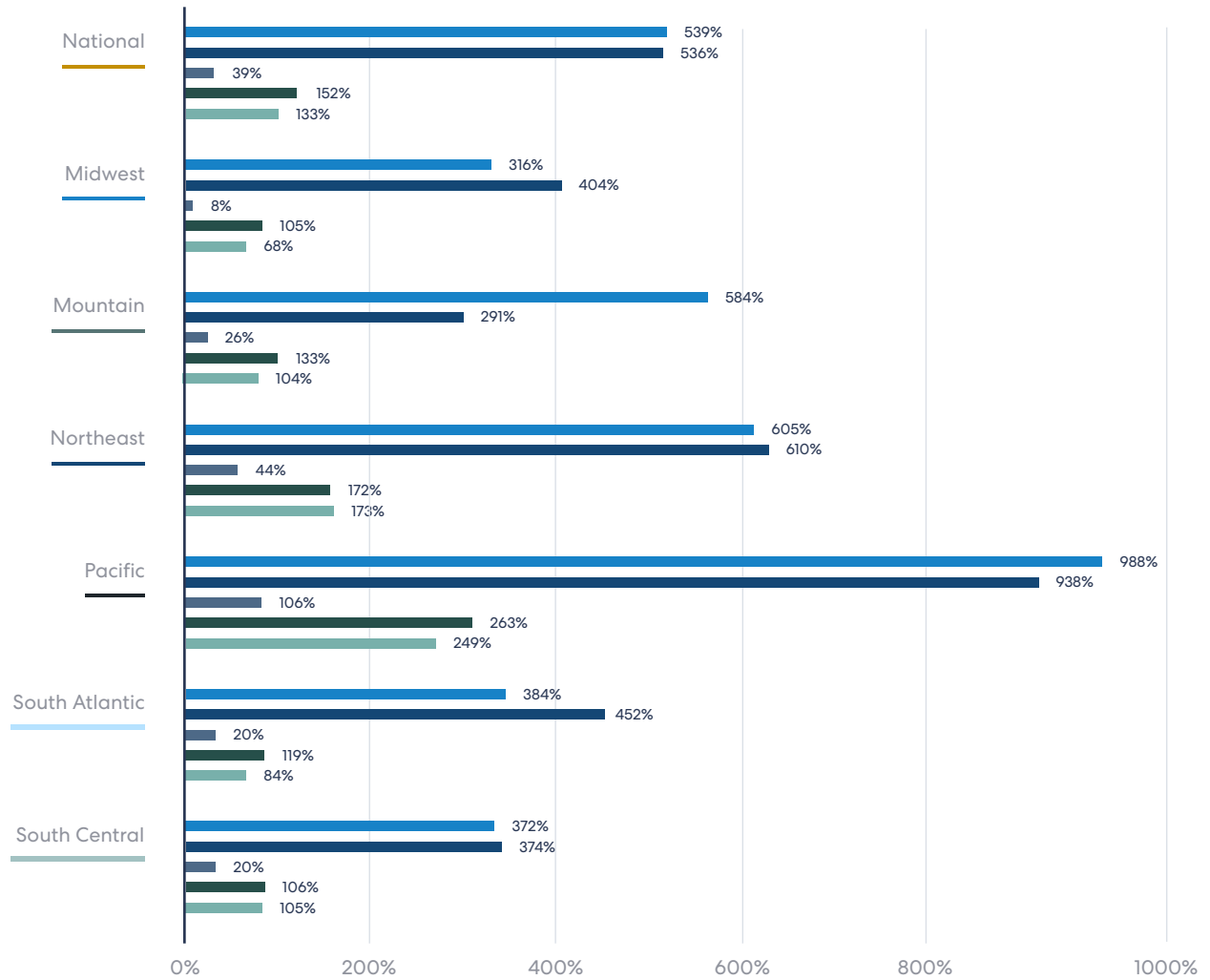


For each of the following **home improvements**, we've provided an estimated cost based on national web averages. Provide an estimate of the likely **dollar value you think the project would add to a house at resale**.



- Basic yard care to include cut grass, fertilized lawn, and weed control (cost: \$340)
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- Landscaping upgrade to include new walkway, flower bed, shrubs (cost: \$4,500)
- Paint home exterior (cost: \$3,000)
- Install new garage door (cost: \$1,200)

ROI of curb appeal improvements



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- Paint home exterior (cost: \$3,000)
- Install new garage door (cost: \$1,200)

A Special Thanks to HomeLight Elite Agents Who Participated In Our Survey

Here, in alphabetical order, we recognize HomeLight Elite agents who took the time to participate and share their expertise for this survey. Members of HomeLight Elite represent the top 1% of agents nationwide and receive access to HomeLight's game-changing financial products including [HomeLight Trade-In](#) and [Cash Offer](#), among other benefits. We'd like to give the following Elite agents a special thanks for their help:



Gina Moritzky

Keller Williams Realty Success (Denver, Colorado)

- 14 Years of Experience
- First-Time Homebuyer, Investment Property, and Relocation Specialist
- Earned 2020 HomeLight Achievement Awards for "Top Negotiator," "Top Producer," and "Sells Homes Fast"



Glen Henderson

Premier Homes, a division of Big Block Realty, Inc. (San Diego, California)

- 19 Years of Experience
- Works with Over 90 More Townhomes Than the Average Area Agent
- Earned 2020 HomeLight Achievement Awards for "Top Negotiator," "Top Producer," and "Sells Homes Fast"



Nick Pontarelli

RE/MAX Millennium (Chicago, Illinois)

- Completes 49% More Sales Than the Average Chicago Agent
- Works with Over 71% More Single-Family Homes Than the Average Area Agent
- Earned 2020 HomeLight Achievement Awards for "Top Negotiator," "Top Producer," and "Sells Homes Fast"



Robert Hryniewich

RE/MAX Masters Millennium (Denver, Colorado)

- 18 Years of Experience
- Works with Over 82% More Single-Family Homes Than the Average Area Agent
- Earned 2020 HomeLight Achievement Awards for “Top Negotiator,” Top Producer,” and “Sells Homes Fast”



Santiago Valdez

Compass (Chicago, Illinois)

- 20 Years of Experience
- Sells Properties More Than 58% Quicker Than the Average Area Agent
- Earned 2020 HomeLight Achievement Awards for “Top Negotiator,” Top Producer,” and “Sells Homes Fast”



Sean Healey

Keller Williams Preferred Realty (Denver, Colorado)

- 26 Years of Experience
- Sells Properties More Than 78% Quicker Than the Average Area Agent
- Earned 2020 HomeLight Achievement Awards for “Top Negotiator,” Top Producer,” and “Sells Homes Fast”

Top Agents Who Made This Survey Possible

Listed below, in alphabetical order, are the top real estate agents who participated in our survey and voluntarily offered to share their name to be included in the report. All of the real estate agents in our survey were identified by HomeLight as top performers in their market based on the same performance data HomeLight uses to identify top real estate agents for millions of homebuyers and sellers nationwide.

Agents listed below with a badge next to their name have been identified as performance superstars by an additional layer of metrics including transaction close rate, time to contract, and ratings from past clients. Agents who are not mentioned by name here chose to remain anonymous or didn't provide enough identifying information in our survey to be listed.

Name	Market (clustered by metropolitan area)	Name	Market (clustered by metropolitan area)
Aaron Reel	Greensboro-H.Point-W.Salem	Amy Hudson	Roanoke-Lynchburg
Aaron Sims	Birmingham (Ann and Tusc)	Analee Dupuie	Lake Charles
Abby Nelson	Orlando-Daytona Bch-Melbrn	Andre Lapierre	Philadelphia
Adam Brett	Los Angeles	Andre' Jones	Seattle-Tacoma
Adam S. Rodell	Los Angeles	Andrea Lacroix	Boston (Manchester)
Adin Garcia	Miami-Ft. Lauderdale	Andrea Sunseri	Houston
Aimi Baldwin	Duluth-Superior	Andrea Swetland	San Francisco-Oak-San Jose
Alan Daniel	Atlanta	Andrew Bryan 🏆	Philadelphia
Albert Soto	Los Angeles	Andrew Werner 🏆	Washington, DC (Hagrstwn)
Alex Adabashi 🏆	Las Vegas	Andrew Youngmark	Los Angeles
Alex Crigler	Greenvll-Spart-Ashevll-And	Angel McCurry	Wilmington
Alex Saenger	Washington, DC (Hagrstwn)	Angela Austin	Coeur d'Alene, ID
Alex Vastardis 🏆	Orlando-Daytona Bch-Melbrn	Angela Scott	San Francisco-Oak-San Jose
Alexandra Heimann	Los Angeles	Angie M. Petersen 🏆	Minneapolis-St. Paul
Alexia Mann	Miami-Ft. Lauderdale	Ann Haag 🏆	Rockford
Alice Cooper	Orlando-Daytona Bch-Melbrn	Ann Wilson	Washington, DC (Hagrstwn)
Alisha Simpkins 🏆	Bend, OR	Ann-Marie Sharp	Atlanta
Allen Green	Memphis	Anne Marie Ohly	Denver
Alzira Farinhas	New York	Anny Ortiz	Dallas-Ft. Worth
Amanda Allen	Baton Rouge	Anthony Marguleas 🏆	Los Angeles
Amanda Krall	Harrisburg-Lncstr-Leb-York	Anthony Ryan DeBellis	New York
Amanda Spigone	Charlottesville	Anthony Sacco 🏆	Philadelphia
Amie Chen	Los Angeles	April Carlton 🏆	Denver
Amy Harbeck	Boston (Manchester)	Ardee Jagt 🏆	Los Angeles

Name	Market (clustered by metropolitan area)	Name	Market (clustered by metropolitan area)
Ariel Pena	New York	Brandon Discenza	Atlanta
Arsalon Badri	Sacramnto-Stkton-Modesto	Brandon Freyer	Charlotte
Arthur Chapman	Providence-New Bedford	Brandon Rowley	Flint-Saginaw-Bay City
Asa Lennon 🏠	New York	Brenda Burk 🏠	Spokane
Ash Morsi	Washington, DC (Hagrstwn)	Brenda Young	Green Bay-Appleton
Ashish Trivedi	Los Angeles	Brent Sledd 🏠	Kansas City
Ashley Fitzsimmons 🏠	Greensboro-H.Point-W.Salem	Brett Rosenthal	Philadelphia
Austin Barron	Chico-Redding	Brian Shackelford	Greensboro-H.Point-W.Salem
Austin Solomon 🏠	Wausau-Rhineland	Brian Bemis	Portland, OR
Bahareh Kamoei 🏠	Palm Springs	Brian Chiu	Houston
Barb Gall	Chicago	Brian Curtis 🏠	Little Rock-Pine Bluff
Barbara Clausen	New York	Brian Preston	St. Louis
Barbara Dubois	Augusta-Aiken	Brian Smith	Roanoke-Lynchburg
Barbara Dyer	Atlanta	Brian Stephens	Tampa-St. Pete (Sarasota)
Barbara F. Clausen 🏠	New York	Brian Walsh	New York
Barbara Zink	New York	Brigitte Perry	Charlotte
Bart A. Tipton 🏠	Bakersfield	Britta Thrift	Oklahoma City
Becke O'Neil	Sacramnto-Stkton-Modesto	Broadus Albertson	Greenvll-Spart-Ashevll-And
Becki Ashby 🏠	Columbia, SC	Brooke Georgiton	Columbus, OH
Becky Moran 🏠	Wilkes Barre-Scranton-Hztn	Bruce Soli	Reno
Belinda Santos	Orlando-Daytona Bch-Melbrn	Bryan Taksey	Miami-Ft. Lauderdale
Benjamin Hemmert	Columbus, OH	Cameron John	Oklahoma City
Bernadette Gingrass	Denver	Capri Darda	Ft. Myers-Naples
Bernie Stiller	Ft. Myers-Naples	Cari Baxter	Billings
Beth Atkinson	Oklahoma City	Carlos Cardenas	Miami-Ft. Lauderdale
Beth Drake 🏠	Savannah	Carolyn Proto	Philadelphia
Betty Cobb	Mobile-Pensacola (Ft Walt)	Cassie Scramlin	Grand Rapids-Kalmzoo-B.Crk
Betty Minor	Birmingham (Ann and Tusc)	Catherine Sawatsky	Fresno-Visalia
Bev Langley 🏠	Baltimore	Cathleen Roby	Kansas City
Bill Foder	Philadelphia	Catrice Johnson	Alexandria, LA
Blair A. Andersen	Tallahassee-Thomasville	Chad Martin	Detroit
Blue Pitcher Lindner	Colorado Springs-Pueblo	Chancy Via	Amarillo
Bob Wolf 🏠	Atlanta	Chase Michels	Chicago
Bobbie Ragsdale	Pittsburgh	Chelsea Shang	Los Angeles
Bobby Patterson	Nashville	Cherie L. Goldsmith	Charlotte
Bobby Sutton	Lexington	Cheryl Aday	Los Angeles
Bonita Areman	New York	Cheryn Reynolds	Houston
Bonnie Stein	New York	Chesson K. Seagroves	Charlotte
Boyd Grainger 🏠	Washington, DC (Hagrstwn)	Chester Ardolino	Springfield-Holyoke
Brad Bergamini	Phoenix (Prescott)	Chopper Russo 🏠	New York
Brad Echols	Atlanta	Chris Alston	San Francisco-Oak-San Jose
Brad Gill	San Francisco-Oak-San Jose	Chris Bierrum	Seattle-Tacoma
Bradford H. Page	Savannah	Chris Cervantez	Los Angeles

Name	Market (clustered by metropolitan area)	Name	Market (clustered by metropolitan area)
Chris Fetrow 🏠	Dallas-Ft. Worth	Dana Ehrlich	Los Angeles
Chris Hallman	Houston	Daniel A. DeCapua	Detroit
Chris Matthews	Austin	Daniel Del Real	Sacramnto-Stkton-Modesto
Christi Gillentine	Tulsa	Daniel Eberwein	Raleigh-Durham (Fayetteville)
Christian Schlueter 🏠	New York	Daniel Preston	Spokane
Christine Elaine Shepherd	Houston	Daniela Maragos	Cleveland-Akron (Canton)
Christine Morgan	Los Angeles	Daniela Sardo	Portland, OR
Christle Beuckens	Rapid City	Danielle Mio Sogno	Dallas-Ft. Worth
Christopher Baker	Albany-Schenectady-Troy	Danny Grubb	Fresno-Visalia
Christopher Chase 🏠	Cleveland-Akron (Canton)	Daren M. Sautter 🏠	Philadelphia
Christy Friesen 🏠	Wichita-Hutchinson Plus	Darlene Fiore	Philadelphia
Chuck Bonfiglio	Miami-Ft. Lauderdale	Darren Tackett	Phoenix (Prescott)
Chuck Carstensen 🏠	Minneapolis-St. Paul	Daryl Hanna 🏠	Las Vegas
Chuck House 🏠	Memphis	Daryl Judy	Washington, DC (Hagrstwn)
Cindy Boutwell	Houston	Dave Magua 🏠	West Palm Beach-Ft. Pierce
Cindy Bunch	Atlanta	Dave Mattes 🏠	Philadelphia
Cindy Kraus	Knoxville	Dave Matthews	Boston (Manchester)
Cindy Schwall	New York	Dave Sheeley	Spokane
Cindy Wild	Honolulu	Dave Snyder	La Crosse-Eau Claire
Claire Ackerman	Phoenix (Prescott)	Dave Van Nus	Portland, OR
Clarissa Marshall	GreenVll-Spart-Ashevll-And	David Balfour 🏠	Nashville
Clayton Mulford	Omaha	David E. Lovitch	Tampa-St. Pete (Sarasota)
Cliff Lewis 🏠	Philadelphia	David Farris	Huntsville-Decatur (Flor)
Colin Johnson	Tri-Cities, TN-VA	David Gittens	Detroit
Colin Lee	Honolulu	David Jones	Columbia, SC
Colleen Yaklich	Monterey-Salinas	David Kluth	Charlotte
Collier Swecker 🏠	Birmingham (Ann and Tusc)	David Marks	Seattle-Tacoma
Connor Dowd	Providence-New Bedford	David Nourse	Ft. Myers-Naples
Corey Iaria Purcell	Albany-Schenectady-Troy	David Young 🏠	Houston
Corey Robinson	San Francisco-Oak-San Jose	Davis Bartels	Los Angeles
Cory Dunnican 🏠	Dallas-Ft. Worth	Dawn Berard	Wilmington
Courtney Silverman	Miami-Ft. Lauderdale	Dawn Carroll	Phoenix (Prescott)
Craig Ackerman	San Francisco-Oak-San Jose	Dawn Semancik 🏠	Cleveland-Akron (Canton)
Craig Diez	Sacramnto-Stkton-Modesto	Dean Clark	New York
Craig Lipchin	Pittsburgh	Deanna Hallman	Birmingham (Ann and Tusc)
Curt Stinson 🏠	Tucson (Sierra Vista)	Deb Reddick	Pittsburgh
Daan De Raedt	Washington, DC (Hagrstwn)	Debbi Wilkins	Lubbock
Dan Bernal	Boston (Manchester)	Debbie Lampman 🏠	Meridian
Dan Dieckmann	St. Louis	Debbie Sagorin 🏠	Los Angeles
Dan Haeck	Pittsburgh	Debbie Steiner	Cincinnati
Dan Quattrocchi 🏠	Orlando-Daytona Bch-Melbrn	Debby Duenow 🏠	Jacksonville
Dana Browning	Boise	Debi Strange	Wichita-Hutchinson Plus
Dana Carmel	San Francisco-Oak-San Jose	Deborah Blue	Atlanta

Name	Market (clustered by metropolitan area)	Name	Market (clustered by metropolitan area)
Deborah Glatz	New York	Edna Thompson 🏠	Chicago
Deborah Grainger	Atlanta	Edward Verdel	New York
Debra Hitchcock 🏠	Minneapolis-St. Paul	Edwin Ordubegian	Palm Springs
Debra Orr	New York	Eisha Ayyar	San Francisco-Oak-San Jose
Debra Stewart	Little Rock-Pine Bluff	Eliot Finkelstein	Las Vegas
Dee Dee Hill	St. Louis	Elisa Bruno-Midili	New York
Deena Anibal	Raleigh-Durham (Fayetteville)	Elise Fay	Phoenix (Prescott)
Deena Carvajal 🏠	Orlando-Daytona Bch-Melbrn	Elisha Hardy 🏠	Bangor
Denise Bibeau	Gainesville	Elizabeth Boykin	Spokane
Denise Van Patten	Syracuse	Elizabeth Cencini	Houston
Dennis Chavez	Albuquerque-Santa Fe	Elizabeth Dougherty	Tampa-St. Pete (Sarasota)
Derek Sinclair	Knoxville	Elizabeth Ritchie	New York
Derek Werenka	Detroit	Ellie Mcintire	Baltimore
Derek Whitner	Atlanta	Emily Bray	Norfolk-Portsmouth-Newport News
Derick Carini	Grand Rapids-Kalamazoo-Battle Creek	Emily K. Kirshaw	Orlando-Daytona Bch-Melbrn
Derrick Roser	Eugene	Eric Bingaman	Cincinnati
Derrig 🏠	Seattle-Tacoma	Eric Bolen	Tampa-St. Pete (Sarasota)
Desari Jabbar	Atlanta	Eric Fischer-Colbrice	San Francisco-Oak-San Jose
Devon Stevens	Omaha	Eric Sandate	San Francisco-Oak-San Jose
Diana LeClair	Los Angeles	Eric Sinensky	New York
Diane Dahl	Sioux Falls (Mitchell)	Eric Stein	New York
Diane Dawson	Champaign-Springfield-Decatur	Erica Cuneen	Chicago
Dianne Needle	Boston (Manchester)	Erica Meyer	Atlanta
Dinara Sammartino	New York	Erica Ramus	Philadelphia
Don Bell	Orlando-Daytona Bch-Melbrn	Erick Vargas	Miami-Ft. Lauderdale
Don Clark	Phoenix (Prescott)	Erik A. Geisler	Phoenix (Prescott)
Don Keeton	Omaha	Erin McLain	San Diego
Don Wehn	Tucson (Sierra Vista)	Faruk Sisic	Harrisburg-Lancaster-Lebanon-York
Donna Elder	Lexington	Frank Abbadessa	Los Angeles
Donna M. Dorsey	Gainesville	Fred Buras	New Orleans
Donna Witters	Kansas City	Fred Malawski	Detroit
Doreen Leichty	Pittsburgh	Freddie Sahhar	San Diego
Doug Lawrence	Chattanooga	Gabe Galdos	Tampa-St. Pete (Sarasota)
Doug Miller	Seattle-Tacoma	Gabrielle Hanson 🏠	Nashville
Drew & Christine May	Augusta-Aiken	Gail Smith	Seattle-Tacoma
Drew Dellinger	Myrtle Beach-Florence	Gary Kent	San Diego
Drew Lehr	San Francisco-Oak-San Jose	Gary Lanham 🏠	Miami-Ft. Lauderdale
Dustin Peterson	Salt Lake City	Gary M. Depa	Chicago
Dwight Atkinson 🏠	Roanoke-Lynchburg	Gary Pish	Pittsburgh
Dylan Hildreth-Hoffman 🏠	New York	Gayle Sabol	Boston (Manchester)
Dylan Smith	New York	Gene Gilyutin	New York
EJ Hawkins	Los Angeles	Gene Montemore	Phoenix (Prescott)
Ed Lang	Washington, DC (Hagerstown)	Gene Pica	Hartford & New Haven

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George Capone III	San Francisco-Oak-San Jose	Jared Cope 🏠	Bakersfield
Gerrie Andolina	Buffalo	Jared Davis	Richmond-Petersburg
Ginger Trimble Knox	Dallas-Ft. Worth	Jason Asa 🏠	Orlando-Daytona Bch-Melbrn
Gloria Streppone	New York	Jason Bernstein 🏠	Atlanta
Gordon Crawford 🏠	New York	Jason Cochran	Los Angeles
Grant Braswell	New York	Jason Jernell	Minneapolis-St. Paul
Greg Hanner	Hartford & New Haven	Jason Lorge	Los Angeles
Hao Dang 🏠	Seattle-Tacoma	Jason M. Edwards	Bangor
Hara Kang	New York	Jason Moon 🏠	Chicago
Harold Baker	Orlando-Daytona Bch-Melbrn	Javier Matallana	New York
Hayley Tomazic	St. Louis	Jay L. Ginsberg	Philadelphia
Heather Allen	Boston (Manchester)	Jayne Bair	Philadelphia
Heather Anderson	Houston	Jean Groesbeck	Seattle-Tacoma
Helen Hunt 🏠	Macon	Jeanne Spurlock	Chicago
Hillary Landau	New York	Jed R. Parish 🏠	Chicago
Holly Holmes	Austin	Jeff A. Galindo	Las Vegas
Holly Mitchell	Portland-Auburn	Jeff Buice	Greenville-Spart-Ashevil
Hope Brown	Albany, GA	Jeff Char	Honolulu
Horace Ridley 🏠	Atlanta	Jeff Grant	San Diego
Howard Jefferson 🏠	Columbus, GA (Opelika, AL)	Jeff L. Todd	Detroit
Ingrid Williams	Des Moines-Ames	Jeffrey Chubb	Boston (Manchester)
Irina Menako	Nashville	Jeffrey Teel	Los Angeles
Jaci Wallace 🏠	Sacramnto-Stkton-Modesto	Jen Stauter/Matt Kornstedt 🏠	Madison
Jacki LaCerte	Wausau-Rhinelande	Jeniffer Singley	Philadelphia
Jackie Mack	Chicago	Jennifer Butler	Atlanta
Jackie Ovad	Baltimore	Jennifer Claire Burden 🏠	San Francisco-Oak-San Jose
Jacob DaRosa	Sacramnto-Stkton-Modesto	Jennifer Davidheiser	Philadelphia
Jacob Wernitznig	Houston	Jennifer Hanley 🏠	Jacksonville
Jade Knight	Los Angeles	Jennifer Hillegas	Atlanta
Jaime Pardo	Great Falls	Jennifer Ortman 🏠	Chicago
James A. Marble	Biloxi-Gulfport	Jennifer Rosdail 🏠	San Francisco-Oak-San Jose
James Burnham	Syracuse	Jenny Rosas 🏠	Sacramnto-Stkton-Modesto
James Palin	Dallas-Ft. Worth	Jenny Young	Cincinnati
James Rusch-Michener 🏠	Phoenix (Prescott)	Jeremy Hart	Roanoke-Lynchburg
James Shelby	San Diego	Jeremy Larsen	Dallas-Ft. Worth
Jamie Blake	Cedar Rapids-Wtrlo-IWC&Dub	Jerome Leyba	Albuquerque-Santa Fe
Jamie Broadhurst	Myrtle Beach-Florence	Jerry Grodesky	Chicago
Jamie Rodriguez	Grand Rapids-Kalmzoo-B.Crk	Jesse Dixon	Denver
Jana Reilly 🏠	Minneapolis-St. Paul	Jesse Lunn	Buffalo
Jane McCroary	Tampa-St. Pete (Sarasota)	Jessica Belanger	Detroit
Jane McFadyen 🏠	Billings	Jessica Boswell	Hartford & New Haven
Janet Anderson	Harrisburg-Lncstr-Leb-York	Jessica Donaldson	Dothan
Janet Arns	St. Louis	Jessica James 🏠	Greenville-N.Bern-Washington

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Jessica Wade	Atlanta	Justin Tye	Los Angeles
Jim Holbrook	San Diego	Justin Willmon	Odessa-Midland
Jim Piccolo	Fresno-Visalia	Kale Stephens	Austin
Jim Trampevski	Toledo	Karen Boyle	New York
Jinet Ventura	New York	Karen Briscoe-Reed	New York
Joan McGowan	New York	Karen Harrison	Huntsville-Decatur (Flor)
Joan Seal	Baltimore	Karen James	Dallas-Ft. Worth
Joanna Housewright	Dallas-Ft. Worth	Karey Grimsley	San Francisco-Oak-San Jose
Joanne Botwinick	New York	Karson Klauer	San Francisco-Oak-San Jose
Joanne Schaefer Roberson	Milwaukee	Kasia Butterfield	Boston (Manchester)
Jodi Bakst	Raleigh-Durham (Fayetteville)	Kate Esposito	Madison
Joe Weathers	Atlanta	Kate Pearce	St. Louis
Joel Clausen	Indianapolis	Katelyn Palfy	Cleveland-Akron (Canton)
Joel Freis	Miami-Ft. Lauderdale	Kathleen Peglau	Buffalo
Joelle Smith	Boston (Manchester)	Kathryn Barcellona 🏠	New York
John Boring	Baltimore	Kathy Daly	Philadelphia
John Krol 🏠	Ft. Myers-Naples	Kathy Jones	Lexington
John Paul Dauber	Los Angeles	Katie Fear	Phoenix (Prescott)
John West	Boise	Katie Moe	San Francisco-Oak-San Jose
John Young	Washington, DC (Hagrstwn)	Katie Westhorna	Boise
Johnny Sinclair	Atlanta	Katrina Taylor Clifford	New York
Jonathan Hoff	Charleston, SC	Kay Deitz 🏠	Baltimore
Joraine Costales	San Francisco-Oak-San Jose	Kayla Ueki	Honolulu
José Castillo	Los Angeles	Kaylyn Howard	Orlando-Daytona Bch-Melbrn
Joseph Haydock	Fresno-Visalia	Keith Bochner 🏠	New York
Joseph Kapon 🏠	New York	Keith Gilbert	Sacramnto-Stkton-Modesto
Josephine Carpenter	Orlando-Daytona Bch-Melbrn	Keith Korpi	West Palm Beach-Ft. Pierce
Josh Barnard	Seattle-Tacoma	Kelli Shanks 🏠	Bend, OR
Joshua Hagan	Little Rock-Pine Bluff	Kelly Chavers 🏠	Tallahassee-Thomasville
Joshua R. Neitz	Tampa-St. Pete (Sarasota)	Kelly Donawa	Houston
Joshua Wildin	Topeka	Kelly Higgins	Hartford & New Haven
Joy Cobert	Lafayette, LA	Kelly L. Latimer	Raleigh-Durham (Fayetteville)
Joyce A. Brown	Albany-Schenectady-Troy	Kelly Provost	Boston (Manchester)
Joyce Covone	Hartford & New Haven	Kenneth Duncan	New York
Joyce Gambilonghi	New York	Kerry Dowlin	Boston (Manchester)
Joyce Kelley	Boston (Manchester)	Kersh Ruhl	Grand Rapids-Kalmzoo-B.Crk
Judy Pierce	Los Angeles	Kevin Rice	Huntsville-Decatur (Flor)
Judy Surface	Bluefield-Beckley-Oak Hill	Kim Alden	Chicago
Julia Grambo	Las Vegas	Kim Isenberg	Knoxville
Julie Brittain	Atlanta	Kim Lally Holmes	Baltimore
Julie Kaczor 🏠	Chicago	Kim McKean	Boston (Manchester)
Julie Munchel	Baltimore	Kim Randolph Meaney	Spokane
Julie Rossio	Grand Rapids-Kalmzoo-B.Crk	Kimberly Yates	Atlanta

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Kirk Saylor	Los Angeles	Lisa Humenik 🏠	Cleveland-Akron (Canton)
Koa Yukimura	Honolulu	Lisa Jaeger 🏠	New York
Kolleen Schmitt	Springfield-Holyoke	Lisa Lyon	Austin
Kori Sassower	New York	Lisa Mathena	Wilmington
Kris Dempsey	St. Louis	Lisa Purselley	Dallas-Ft. Worth
Krista Harrison	Eugene	Lisa Revis	Charlotte
Kristi Hensley	Cleveland-Akron (Canton)	Lisa Simpson	Atlanta
Kristina Vanderpool 🏠	Los Angeles	Liz Erb Firmstone	Cedar Rapids-Wtrlo-IWC&Dub
Kyle Madorin	Orlando-Daytona Bch-Melbrn	Liz Holterhaus	Norfolk-Portsmth-Newpt Nws
Lana Kopsala	Boston (Manchester)	Liz Lee	Los Angeles
Lance Rosmarin	Houston	Liz McCarthy 🏠	San Francisco-Oak-San Jose
Larry Chun	Honolulu	Logan Adams	San Francisco-Oak-San Jose
Larry McKenna	New York	Logan Strain 🏠	St. Louis
Laura Gillott 🏠	Portland, OR	Lori Harrington	Syracuse
Laura Lorenzana	Los Angeles	Lori Intoccia	New York
Laura Peruzzi	Washington, DC (Hagrstwn)	Lori Mode	Sacramnto-Stkton-Modesto
Laura Toms	Detroit	Lori Rowe	Chicago
Laurel Davies 🏠	Sacramnto-Stkton-Modesto	Lucas Akers	Denver
Lauren M. Orsini 🏠	New York	Luis Larrinua	El Paso (Las Cruces)
Lauren Rosin	Phoenix (Prescott)	Lyndon Holdeman	Las Vegas
Lauren Tracy	Los Angeles	Lynn Doughty	New York
Leah Lord	San Diego	Lynn Holley 🏠	Madison
Leanna Langley	Eugene	Lynn Milone	Albany-Schenectady-Troy
LeAnne Long	Atlanta	Lynn Ryan	Denver
Lee A. Raphael 🏠	New York	Lynne Bartlett Merrill	Boston (Manchester)
Lee Joseph	Boston (Manchester)	Lynne Logan 🏠	Buffalo
Leigh A. Tripathi	New York	Maggy Calhoun	Atlanta
Leigh McPherson 🏠	Mobile-Pensacola (Ft Walt)	Malia Tarasek	Washington, DC (Hagrstwn)
Len Nicoletti	New York	Mara Navaretta 🏠	New York
Lesa Lillibrige 🏠	Cleveland-Akron (Canton)	Marc A. McMaster	Johnstown-Altoona-St Colge
Leslie Campos 🏠	Tucson (Sierra Vista)	Marc Afzal	San Francisco-Oak-San Jose
Leslie Carver	Las Vegas	Maresca Visone	New York
Leslie Gomez	Los Angeles	Margaret Wilcox	Hartford & New Haven
Letrissa Frieson	Atlanta	Margie Ax	Raleigh-Durham (Fayetvllle)
Lexie Longstreet	Charlotte	Mari Woods	Phoenix (Prescott)
Lina Krylov	Denver	Maria J. DePasquale 🏠	New York
Linda Khano	Atlanta	Maria Miller	Chicago
Lindi Braddock 🏠	Houston	Maria Minico Hayes	Baltimore
Lisa Baker	Portland, OR	Maria Rini 🏠	New York
Lisa Biddle	Dallas-Ft. Worth	Maribeth Lightowler	New York
Lisa Caron	Springfield-Holyoke	Marie Collins	Orlando-Daytona Bch-Melbrn
Lisa Chapman 🏠	Knoxville	Marilyn Lusher	Hartford & New Haven
Lisa Cranshaw	Boston (Manchester)	Mario Greco	Chicago

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Mario Hesles	San Antonio	Maureen Roberge 🏠	Charlotte
Mario Trejo Romero	Phoenix (Prescott)	Mauren Fagan	Boston (Manchester)
Marion Filley	New York	Maya Galletta	Raleigh-Durham (Fayetteville)
Marion Hayes	Atlanta	Megan Toll 🏠	Philadelphia
Marissa North	Butte-Bozeman	Megan Wetzel	Birmingham (Ann and Tusc)
Marjorie Youngren	Boston (Manchester)	Meghan Wood	Sacramento-Stkton-Modesto
Mark Clausen	Austin	Mela Fratarcangeli 🏠	Sacramento-Stkton-Modesto
Mark Murphy	Tampa-St. Pete (Sarasota)	Melani Beauregard	Phoenix (Prescott)
Mark Perkins	Phoenix (Prescott)	Melanie Fuller	Montgomery-Selma
Mark Rankin	Cincinnati	Melanie Parsons	Chicago
Marni Jimenez	Los Angeles	Melissa Forsyth 🏠	New York
Marquita Evans	Columbia, SC	Melissa Harmel 🏠	Anchorage
Marsha Bowen Washington	New York	Melissa Moyers	Indianapolis
Marsha DeCosta	Portland-Auburn	Melissa Orr	Victoria
Martha Bond	Tulsa	Melissa Stacks	St. Louis
Mary Beth Harrison 🏠	Dallas-Ft. Worth	Melissa Syverson	Washington, DC (Hagrstwn)
Mary Ellen Gallagher 🏠	New York	Meredith Hilbert	Raleigh-Durham (Fayetteville)
Mary Huffman 🏠	Erie	Meredith Miller Carswell	Charlotte
Mary Jackson	Boston (Manchester)	Merrill Jencks	Phoenix (Prescott)
Mary Jo Santistevan 🏠	Phoenix (Prescott)	Meshell Perry 🏠	Jacksonville
Mary Lou Erk	Philadelphia	Micah Pearson	Salt Lake City
Mary Markwardt	Houston	Michael Albin 🏠	Knoxville
Mary Mcgrane	Portland, OR	Michael Braillard	San Francisco-Oak-San Jose
Mary Murphy	San Francisco-Oak-San Jose	Michael Davis	Jackson, MS
Mary P. Padilla	Albuquerque-Santa Fe	Michael Dodson	Salisbury
Mary Riley 🏠	Charleston, SC	Michael Espersen	New Orleans
MaryAnn Mason	Philadelphia	Michael Flynn	New York
Maryann Spearman	Tampa-St. Pete (Sarasota)	Michael Fox 🏠	Charleston, SC
Matias Leiva	Washington, DC (Hagrstwn)	Michael Gerken	Dallas-Ft. Worth
Matt Brookens	Tampa-St. Pete (Sarasota)	Michael Klein	New York
Matt Helganz	Los Angeles	Michael Murphy	San Francisco-Oak-San Jose
Matt Laricy	Chicago	Michael Perna 🏠	Detroit
Matt Rose	New York	Michael Ramos 🏠	San Francisco-Oak-San Jose
Matt Sarver	Charlotte	Michael Rivera	Charleston, SC
Matt Soukup	Portland, OR	Michael Russo 🏠	Providence-New Bedford
Matthew Chapman	Seattle-Tacoma	Michael Sarantou	Toledo
Matthew Le Baron	Boise	Michael Wyckoff	Tampa-St. Pete (Sarasota)
Matthew Plummer	Seattle-Tacoma	Michele Kimmons	Houston
Matthew Salder	Dayton	Michelle Camaioni 🏠	Washington, DC (Hagrstwn)
Matthew Villaflor	Houston	Michelle Houze	Phoenix (Prescott)
Maureen Connolly 🏠	New York	Michelle Largent	Peoria-Bloomington
Maureen L. Falconer	New York	Michelle Nelson	Greensboro-H.Point-W.Salem
Maureen McDermut 🏠	SantaBarbra-SanMar-SanLuOb	Michelle Spreacker	Charleston-Huntington

Name	Market (clustered by metropolitan area)	Name	Market (clustered by metropolitan area)
Michelle Torres	Las Vegas	Patti Chalker	Seattle-Tacoma
Miguel Navarro	Miami-Ft. Lauderdale	Patty Smallwood 🏠	Baltimore
Mike & Polly Figueroa 🏠	Lincoln & Hastings-Krny	Paul Jamison 🏠	Charlotte
Mike Berg 🏠	Chicago	Paul Mackay Jr.	Seattle-Tacoma
Mike Bottaro 🏠	Philadelphia	Paul Raymond 🏠	Flint-Saginaw-Bay City
Mike Boyer	Amarillo	Paula Swayne	Sacramnto-Stkton-Modesto
Mike Gagliardi	Orlando-Daytona Bch-Melbrn	Pete Maimone	New York
Mike Mazzone	Salt Lake City	Peter Bellert	Chicago
Mike McCoy	Columbus, OH	Peter Kima	Raleigh-Durham (Fayetvll)
Mike Misak Tchobanian	Las Vegas	Peter M. Colpitts 🏠	Kansas City
Mike Potier	Los Angeles	Phil Chen	San Francisco-Oak-San Jose
Mike Smallegan	Grand Rapids-Kalmzoo-B.Crk	Philip Angarone 🏠	Philadelphia
Mike Zelena	Charlottesville	Phillip Lopez	San Antonio
Missy Miller Aldave	Baltimore	Phyllis Patterson	Washington, DC (Hagrstwn)
Misty Estes	Mobile-Pensacola (Ft Walt)	Portia Raff 🏠	Baton Rouge
Mohammad Khatri	Houston	Quinn Whimley	Kansas City
Myrietta Leach 🏠	Victoria	Quivari Jackson	Cincinnati
Nancy Hulsman	Baltimore	Rachel Folger	Denver
Nancy Rogers 🏠	Boston (Manchester)	Rafael Jose	New York
Nathan Angel	Little Rock-Pine Bluff	Rafay Qamar	Chicago
Nathan Stillwell 🏠	Chicago	Ramiro O. Gonzalez	Phoenix (Prescott)
Nazar Kalayji	Los Angeles	Randi Bennett	New York
Nicholas Devitz	Harrisburg-Lncstr-Leb-York	Randy Nasatir	Chicago
Nick Bakotich	Los Angeles	Raoul Loustaunau	Phoenix (Prescott)
Nick Rice	Phoenix (Prescott)	Rasheedah Jones	Memphis
Nick Shivers 🏠	Portland, OR	Ray Gernhart	Washington, DC (Hagrstwn)
Nicole Guizzotti	Cleveland-Akron (Canton)	Rebecca Cook	Houston
Nicole Hamming	Phoenix (Prescott)	Rebecca Matyash	New York
Nikki Lagouros	Great Falls	Rebecca Meisser	Los Angeles
Oliver Alexander	Atlanta	Rebecca Quick	Wilmington
Omar Kinaan 🏠	San Francisco-Oak-San Jose	Rena Frulla	Memphis
Opeyemi Juliet Simon	Boston (Manchester)	Renata Douglass	New York
Oscar Correa	Miami-Ft. Lauderdale	Renee O'Brien	Chicago
Oscar Cruz	Houston	Rey Jacques	New York
Ouida Morris 🏠	Panama City	Rhonda DePolo	Tampa-St. Pete (Sarasota)
Paige Grove	Atlanta	Rich Brecklin	Phoenix (Prescott)
Pam Smith 🏠	Dallas-Ft. Worth	Rich Miller	Rochester, NY
Pamela Zachowski	New York	Rich Williams	Orlando-Daytona Bch-Melbrn
Parker McKee	Sacramnto-Stkton-Modesto	Richard Brown	Indianapolis
Pat Settari	Philadelphia	Rick Burrows	Seattle-Tacoma
Pat Tasker 🏠	Milwaukee	Rick Devine	Charlotte
Patricia Mayer	New York	Rick Stroud 🏠	Greenvll-Spart-Ashevll
Patti Baesch	Knoxville	Rick Thomas	Colorado Springs-Pueblo

Name	Market (clustered by metropolitan area)	Name	Market (clustered by metropolitan area)
Rob Rosa	Hartford & New Haven	Santiago Gomez	New York
Robb Bergman	Detroit	Sara Dennison	Jackson, TN
Robbie Sharrett	Charlotte	Sara Foltz	Charlotte
Robert Andrews	Cleveland-Akron (Canton)	Sara Mehrpouyan	Minneapolis-St. Paul
Robert Ellis	Austin	Sarah Brogdon	Grand Rapids-Kalmzoo-B.Crk
Robert Hussey 🏠	Huntsville-Decatur (Flor)	Sarah Carlson	Grand Rapids-Kalmzoo-B.Crk
Robert McFadden 🏠	Seattle-Tacoma	Sarah Dean	Cincinnati
Robert Morey 🏠	New York	Sarah J. Rock	Los Angeles
Robin Franks	New Orleans	Sarah Wood	Chattanooga
Robyn Colly	Louisville	Saul Brecher	Minneapolis-St. Paul
Robyn Nasuti	Boston (Manchester)	Scott Godzyk	Pittsburgh
Rod Martin	Harrisburg-Lncstr-Leb-York	Scott Ludwick	Hartford & New Haven
Ron Abta	San Francisco-Oak-San Jose	Scott Martin	Atlanta
Ron Bruce 🏠	Philadelphia	Sean Anderson 🏠	New York
Ron Thieme 🏠	New York	Sean Farley	Portland, OR
Ronald Roney	Elmira (Corning)	Sean Keene	Grand Junction-Montrose
Rosalind Ubaldo	Honolulu	Sean Moon	Atlanta
Rosalyn Luna	St. Louis	Seth Yarbrough	Greenvll-Spart-Ashevll-And
Rose Tibbles	Detroit	Shane Clardy	Austin
Roy Towse	Seattle-Tacoma	Shane White	Erie
Ruth Hamilton	Boston (Manchester)	Shane Wills	La Crosse-Eau Claire
Ruth Wordelman 🏠	Denver	Shannyn Pinkert	Columbus, OH
Rutul Parekh	Chicago	Shaun Simpson	Minneapolis-St. Paul
Ryan Anstett	Spokane	Shawn Hartmann 🏠	Seattle-Tacoma
Ryan Basye	Omaha	Shawn Maxey 🏠	Tulsa
Ryan Briggs	Baltimore	Shawna Summers	Dallas-Ft. Worth
Ryan D. MacDonald	Detroit	Shelby Buehler	New Orleans
Ryan Green	Chicago	Shelley Ross	Medford-Klamath Falls
Ryan Johnston	Atlanta	Sheree Mauro	Fresno-Visalia
Ryan Keeton	Charleston-Huntington	Sheril Carmona	Detroit
Ryan Kurtz 🏠	Chicago	Sonni Harvin	Tallahassee-Thomasville
Ryan Kutter	Houston	Sonya Fowler Revell	West Palm Beach-Ft. Pierce
Ryan Roberts	Columbus, GA (Opelika, AL)	Stacie Ahee	Nashville
Ryan Runge	Seattle-Tacoma	Starling Davis	Savannah
Sallie Schneider	Louisville	Steffany Farmer	Tucson (Sierra Vista)
Sam Flamont 🏠	Traverse City-Cadillac	Stephanie Mahan	Nashville
Samantha Tov	Sacramnto-Stkton-Modesto	Stephanie Mathis	Seattle-Tacoma
Sandee Payne 🏠	Austin	Stephanie N. Zipperer	Minneapolis-St. Paul
Sandra Henderson	Atlanta	Stephanie Nelson	Los Angeles
Sandra Juliano 🏠	New York	Steve Genyk	Chicago
Sandra Singleton	Jackson, TN	Steve Goss	Cheyenne-Scottsbluff
Sandy Gaskins	Charlotte	Steve Hawks 🏠	Las Vegas
Sandy Younger	Minneapolis-St. Paul	Steve Maurer 🏠	San Francisco-Oak-San Jose

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Steve Schwind	Seattle-Tacoma	Toby Russell	Greensboro-H.Point-W.Salem
Steve Wendling	Tucson (Sierra Vista)	Todd Auslander	New York
Steven Arndell	Bowling Green	Todd Ruckle	Wilmington
Steven Garza	San Antonio	Todd Schroth 🏠	Orlando-Daytona Bch-Melbrn
Steven James	Baltimore	Todd Sherman	Austin
Steven Kasimatis	Milwaukee	Tom Cooper	Orlando-Daytona Bch-Melbrn
Steven Kinne	Houston	Tom Hall 🏠	Oklahoma City
Steven Padilla 🏠	Los Angeles	Tony Migliaccio	Baltimore
Sue Smith 🏠	Washington, DC (Hagrstwn)	Tracey Todd	Gainesville
Susan Blackwell 🏠	Albuquerque-Santa Fe	Traci Jones	Tucson (Sierra Vista)
Susan Goldthorp	Orlando-Daytona Bch-Melbrn	Tracie Choate	Seattle-Tacoma
Susan Santoro	New York	Tracy van Ravensway	Phoenix (Prescott)
Susan Strawgate Code	New York	Tracy Vasquez 🏠	Washington, DC (Hagrstwn)
Susie Genet 🏠	Tulsa	Travis Campbell	Colorado Springs-Pueblo
Sven Skarie	Washington, DC (Hagrstwn)	Trey Durham 🏠	Charlottesville
Taj Richardson	Portland, OR	Trey Willard	Baton Rouge
Tamar Asken	Los Angeles	Trupti Karoor	San Francisco-Oak-San Jose
Tammy Lord	Flint-Saginaw-Bay City	Ty Green	Phoenix (Prescott)
Tammy M. Casey	Atlanta	Tyler Miller	Minneapolis-St. Paul
Tammy Rice 🏠	Tulsa	Tyler Safran	San Diego
Tammy Rickman	Roanoke-Lynchburg	Tyler Smith	Cincinnati
Tammy Sambrano	Hattiesburg-Laurel	Tyrone M. Brown	Atlanta
Tangela Hayes	Little Rock-Pine Bluff	Val Vandervort	San Francisco-Oak-San Jose
Tania Bobe	Orlando-Daytona Bch-Melbrn	Vanessa Allen	Jacksonville
Tantanea Pernell	Atlanta	Vendela Bonner 🏠	Philadelphia
Tanya L. Ess-Young	Atlanta	Vicky Kustov	Boston (Manchester)
Tara Woodley	Memphis	Victor Mendolia	Albany-Schenectady-Troy
Tari Haberfield	SantaBarbra-SanMar-SanLuOb	Victoria Heywood 🏠	Dayton
Ted Cessnun	Dallas-Ft. Worth	Victoria Melhorn	Knoxville
Teresa DiNapoli	Albany-Schenectady-Troy	Vincent & Christina Barone 🏠	Tampa-St. Pete (Sarasota)
Teresa Stultz	Chicago	Wayne Weaver	Buffalo
Terri Matteson	Madison	Wendy Eaves 🏠	Charlotte
Tessa Wilkerson	Los Angeles	Wendy Hughes	Jacksonville
Thomas Forcella	Miami-Ft. Lauderdale	Wendy Rich-Soto	Los Angeles
Thomas Momenee	Toledo	Wilder Perez	Yuma-El Centro
Tiffani Perry	San Francisco-Oak-San Jose	Wilfred A. Olguin	Los Angeles
Tiffany Balanoff	New York	Yarden Ronen-van Heerden 🏠	New York
Tim Davis 🏠	Bend, OR	Zia Stanley	New Orleans
Tim Newton	Charlotte	Zina Rodenbeck	Austin
Tim Rohan	Charlotte	Zinta Rodgers-Rickert	Washington, DC (Hagrstwn)
Timothy Schutte 🏠	Des Moines-Ames	Zori Levine	Denver
Tina Marie Mateja	Chicago		
TJ Shimek	Traverse City-Cadillac		

About HomeLight

HomeLight's vision is a world where every real estate transaction is simple, certain, and satisfying.

We provide software and services to home buyers, sellers, and real estate agents including HomeLight Agent Matching, the investor matching platform Simple Sale, HomeLight Home Loans, and HomeLight Closing Services.

Each year, HomeLight helps hundreds of thousands of clients connect with top real estate agents, and it facilitates billions of dollars of real estate on its platform.

